



VISION APP MAKER

Build complex applications in visual designer, without code.



Vision Travel 365

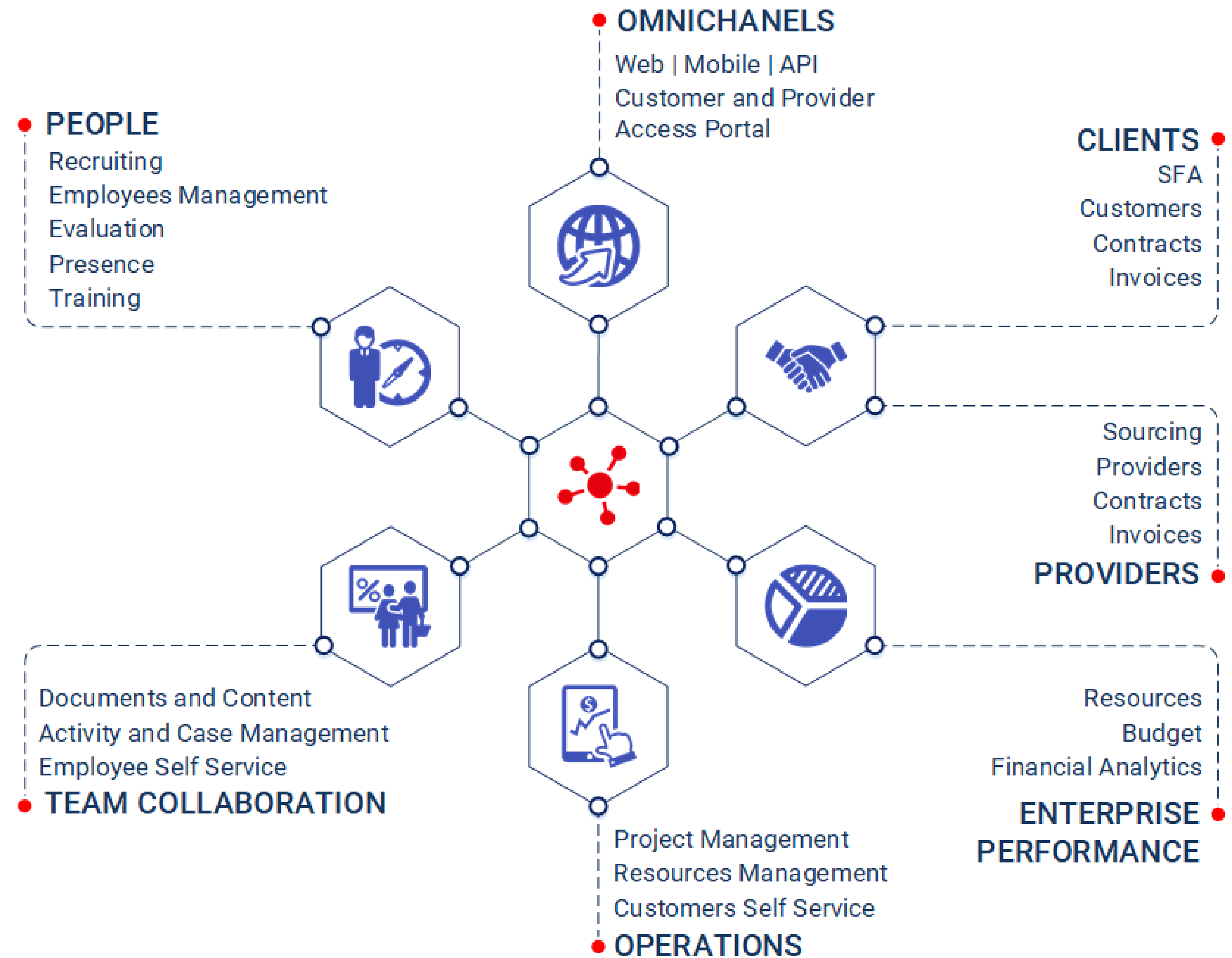
Integrated platform for Business Administration

Vision Travel 365 unifies your business aggregating in a coherent view data, people and processes with modern, intelligent business applications that adapt to your changing needs, power by specific AI tools.

The digitalization of business means that activities that used to take place offline now take place on virtual workspaces affording businesses more efficient ways to accomplish tasks and meet goals.

Business administrators need to stay current on software, apps and tools to plan and communicate more effectively.

Vision Travel 365 Suite of Applications offers a complete set of integrated features enabling any company to administer the human resources, automate the sales force and gaining new customers, control the cost and optimize the procurement processes, collaborate on project and delivering more efficient and with high quality.



Vision Travel 365

Integrated platform for Business Administration

Enterprise Performance based on AI

Aggregate in coherent view data, people and processes powered by Artificial Intelligence predictive algorithms

Financial

Base your decisions on accurate and predictive data

Providers and purchase

Control your expenditures in direct correlation with revenue and resources

Operations and Customer Service

Control and improve delivery of the customer services

People Management

Find right people for your company and engine your HR department with powerful administration tool

Sales

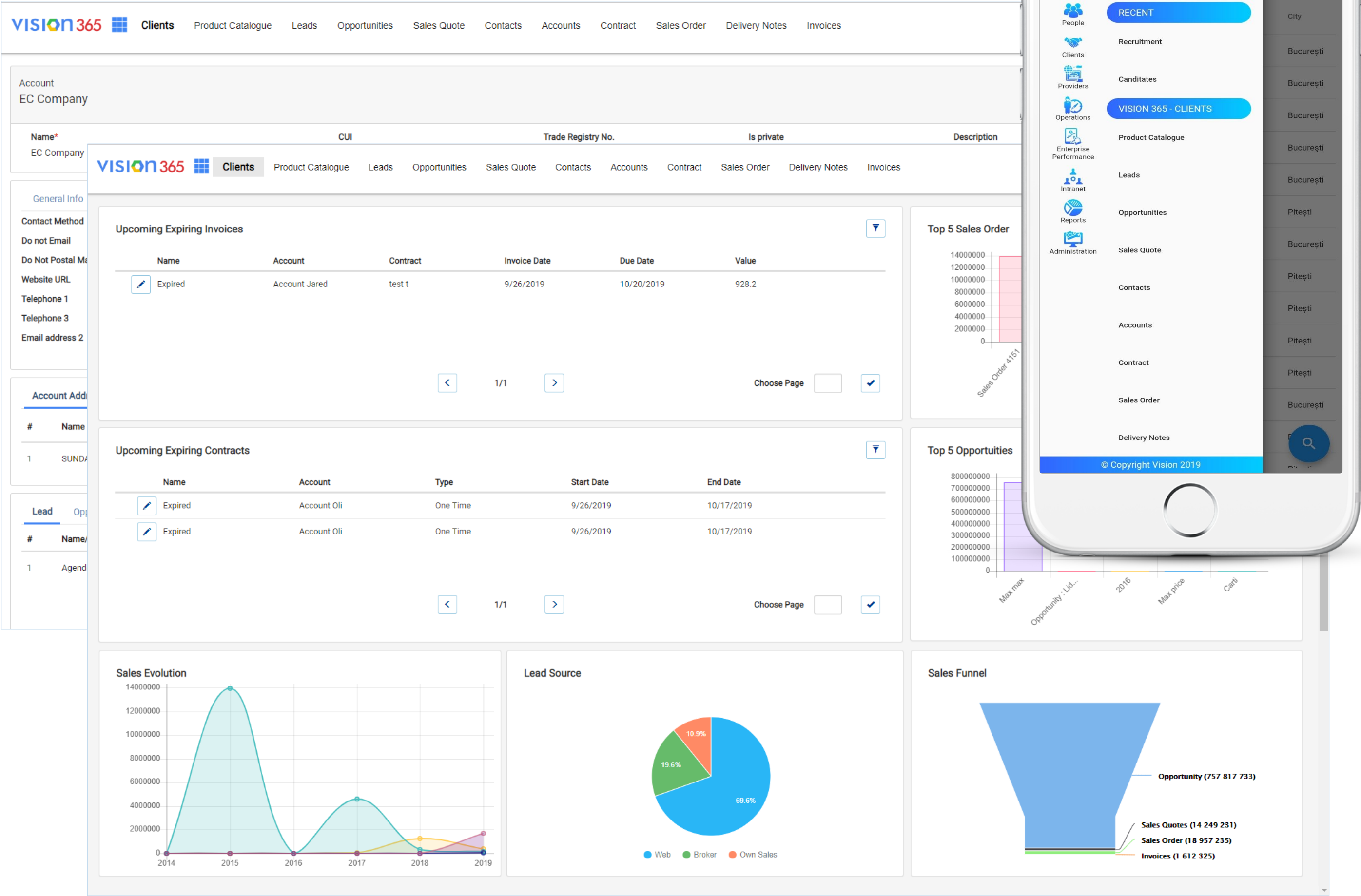
Automate your sales force with modern and easy application

Customers Management

Improve interaction with current and potential customers



Sales and Client Management



Approach each client or prospect in an intelligent manner, allowing the company to build customer relationships based on trust and loyalty while increasing the teams' productivity with Vision Travel 365 Sales and Customers Management.





Vision Travel 365

SFA, Client and Contract Management

- Sales Force Automation: qualify your leads into successful opportunities
- Manage opportunities, quotations and ordering along a customized flow
- Build relationship with clients
- Automate the contacts management business process
- Deliver contracts according with planned revenue and purchase budget
- Billing schedule and Invoicing
- Budget and follow your company revenue
- Standardize your portfolio through the product catalogue features
- Visual tools: dashboard, invoicing calendar, etc

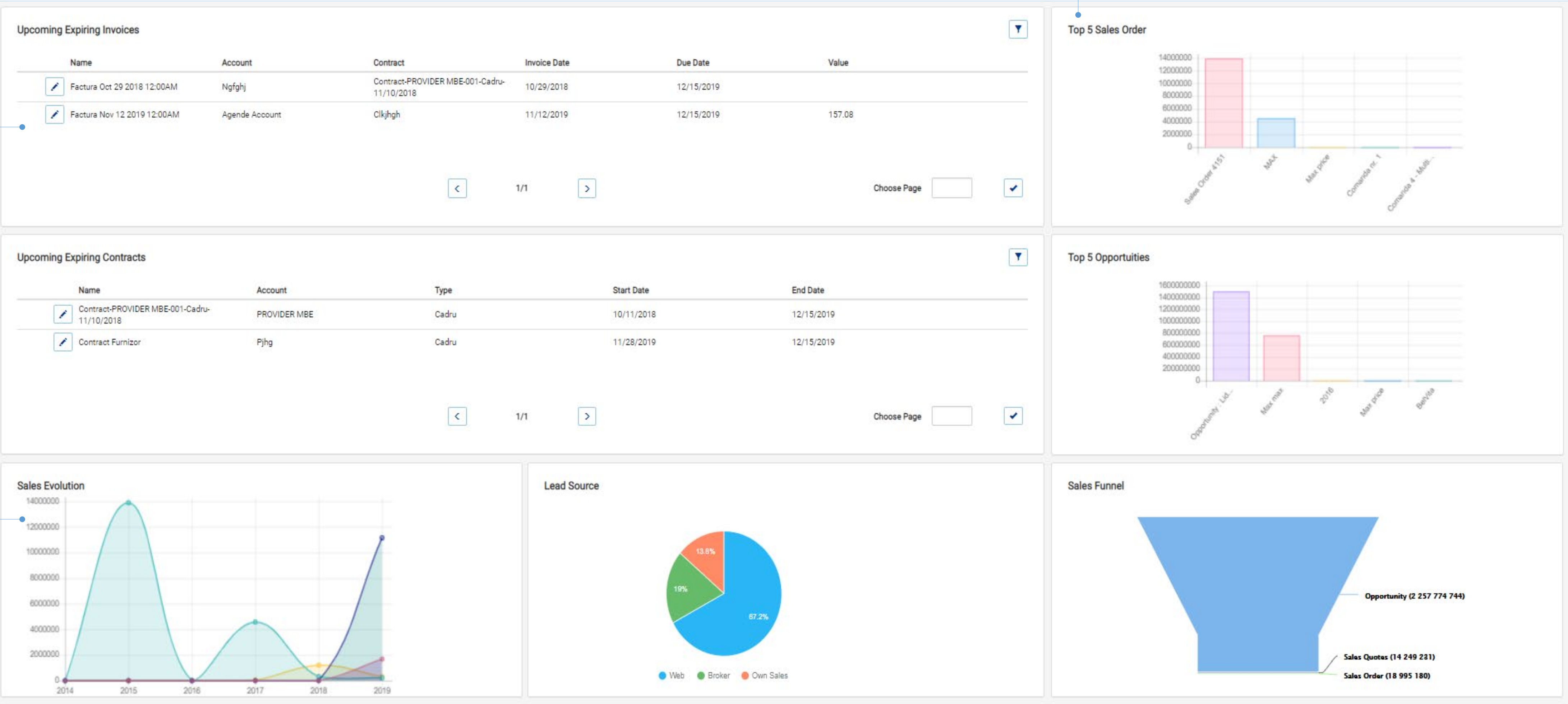
From lead to invoicing: the Client module is covering the entire lifecycle of sales, offering, contracting, delivery and invoicing process. Complex features and customizable workflows enable your company to control and automate the revenue related processes.

Completely integrated customer management solution covering the sales force automation, marketing, product catalogue and customer management and services features like Lead, Opportunity, Quote, Invoice and Contract management.

SFA and Client Management Dashboard

Automatize and control internal processes and services

Accurate analysis based on operational data



Enable your decisions on real time data

SFA

Key Features

Leads

The sales process begins with a lead - someone who is interested in the products or services provided by the Company. The leads might be automatically generated by various tools, or they might come from other sources.

Opportunity

Qualify a lead and convert it to an opportunity.

At a certain point, once the timeframe, budget, purchase process and decision makers for the sale are identified through various sales activities (calls, face to face meetings, emails, etc.), the lead can be qualified into opportunity.

At this step, beside the new opportunity and quotations, a new contact and/or account will be generated as well.

Products or services from the Product Catalogue or directly filled-in can be added at this point.

Sales Quote
New sales quote test 2108 test 2809

+ Add NewEdit

Initiated

Send to approval

Approved

Send to customer

Won

Lost

Name*
New sales quote test 2108 test 2809

Account*
SIGNAL IDUNA

Opportunity
New opp test account 2108

Description

Send to approval

General Info

Base Amount

VAT Amount

Invoicing Date

Payment Date

Assigned On

Assigned To

Currency

EUR

Exchange Rate

Cases

Activities

Posts

#

Name

Status

Created On

+

The list is empty.

Workflow Audit

Changes Audit

#

Role

Name

Date

No. Of Days

Status

The list is empty.

Sales Quotes Items

#

Name

Quantity

UoM

Price

Total with VAT

+

The list is empty.

Total with VAT :RON

Sales Quote Documents

Opportunity Documents

Account Documents

#

Name

Created By

Created On

Expire On

+

The list is empty.

Account
Account Oli

+ Add NewEdit

Name*
Account Oli

CUI

Trade Registry No.

Is private
True

Description

General Info

Contact Info

Financial Info

Category

Territory

West

Business Type

Rating Code

Industry

Activity Domain

Classification

Number Of Employees

Cases

Activities

Posts

#

Name

Status

Created On

+

The list is empty.

Changes Audit

#

Username

Date

Action

Details

The list is empty.

Account Address

Account Documents

Contact

#

Name

Relation

+

The list is empty.

Lead

Opportunities

Sales Quote

#

Name

Amount

Estimated Date

Type

+

1

Opportunity - Agende

8/31/2019

2

Carti

Offer or Quote

Automatically generate offers from the existing opportunities. Customizable approval flow based on price lists, customer type or level of authority defined in platform.

Product Catalogue

The Sales Product Catalogue works as a separate module. If not enabled, the user can add manually products on each Opportunity, Quote or Order

Price Lists can be defined and further used in the Opportunity, Offer and Order.

Gamification

Modern game mechanism are available to boost internal motivation in order to accomplish the sales goals and work.



Client and Contract Management

Key Features

Account

Create a 360 degree customer view: from lead to contracting, delivery and invoicing.

Contact

Keep track of the people the user does business with.

Order

Improve revenue and cash flow by managing and integrating the order-to-cash process across all channels.

Contract Management

Take control of your business processes that manage the creation, implementation, and evaluation of contracts to maximize business performance and minimize risk. Simplify the contract administration and generation.

CRM Opportunity Management
New Project

+ Add New

Edit

Prospecting

Qualify

Presales

Offering

Negotiating

Won

Lost

Name*

Account

Contact

Lost

Next

New Project

New Project

New Project

General Info

Opportunity Rating

Current Supplier

Is Private

Priority

Estimated Close Date

Assigned On

Currency

Direct Competitor

Rating Percent

Estimated Value

Distribution Channel

Close Probability

Assigned To

Exchange rate

0

1000

Reassign

Cases and activities management

Cases

Activities

#

Name

Status

Created On

+

The list is empty.

Workflow Audit

Changes Audit

#

Role

Name

Date

No. Of Days

Status

Opportunity Items

#

Name

UoM

Quantity

Price

Total with VAT

+

Total with VAT : RON
EUR

VISION 365

Providers

Product Catalog

Purchase Requests

RFX

Providers

Contracts

Purchase Orders

Entry Reception Notes

Invoices

Dashboard

Expense Account

Administrator

Provider

P4218 EC Provider

Inactive

+ Add New

Edit

Name*

Account email*

Account is created by

External provider:

Type:

Trade registry no.

CUI

Description:

EC Provider

madalina.ginerica@vision.ro

Vision

Provider

PF

PJ

Details

Code

Bank name

Last year revenue

Contact email*

Assigned on

Address

User name

IBAN

Contact person*

Contact phone*

Assigned to

P4218

ING Bank

madalina.ginerica@vision.ro

8/9/2019

RO450FCM5818239277226963

Mada

0987654321

Administrator

RFX

Contract

Order

Invoice

#

Name

Code

Description

Status

+

1

RFX - test6

RFX9804

Rejected

2

RFX - Flori August

RFX9805

Draft

3

RFX - PR#01

RFX9807

Canceled

4

RFX - PR#04

RFX9812

Rejected

5

RFX - test

RFX9813

Approval

Cases

Activities

Posts

#

Type

Assigned To

Creation Date

Due Date

+

1

Appointment

Administrator

8/19/2019

8/20/20...

2

Task

Administrator

10/17/2019

10/31/2...

3

Task

Administrator

10/17/2019

10/25/2...

Changes Audit

#

Username

Date

Action

Details

The list is empty.

Users

Documents

Questionnaires

#

First name

Last name

Email

User name

Is approved

Is disabled

+

The list is empty.

Billing Schedule, Invoicing and Collection

Making billing and collections easier, predictable and more efficient. Crate billing schedules according with each contract or order (multiple invoices or recurrent invoices). Generate invoice automatically from an opportunity, offer, order, billing schedule or directly on existing Account or Contact.

Collaboration

Enable your team members to work together to a common purpose to achieve business benefit.

Budget

Budget integration enable revenue control and tracking at item level.

Projects

Integrated with Projects module allowing automate synchronization between revenue and deliverables.



Client and Contract Management Tools

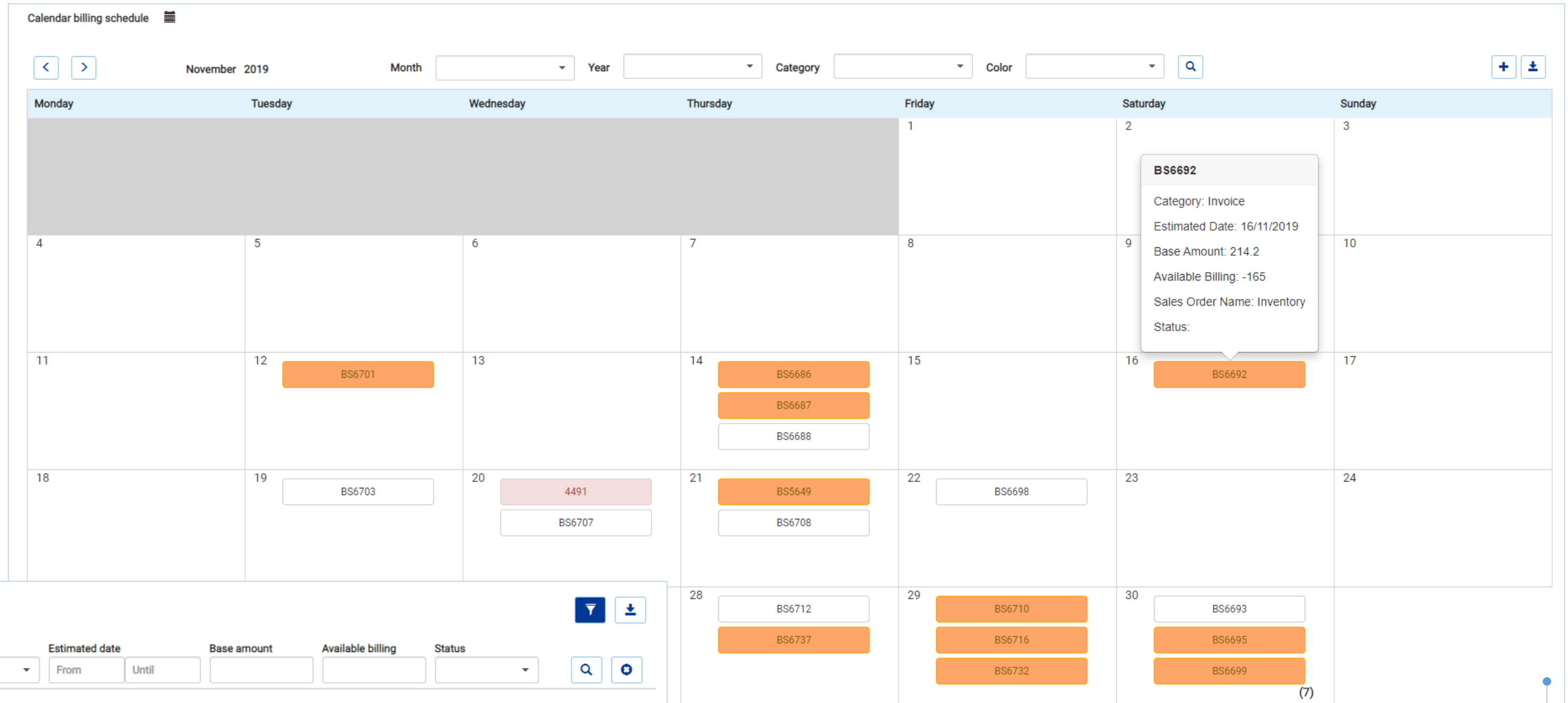
Automate invoicing and collection process

Plan your invoicing process with Billing Schedule feature;

Correlate invoices with project deliverables as planning and value;

Automate invoice generation;

Filter invoices based on different criteria: to be issues, issued, payed/non payed;



Invoicing calendar

Take control of invoicing process with intuitive and integrated visual calendar. Aggregate in one place scheduled and issued invoices according with existing contracts, orders and projects.

Billing schedules list

Invoice generated (86)

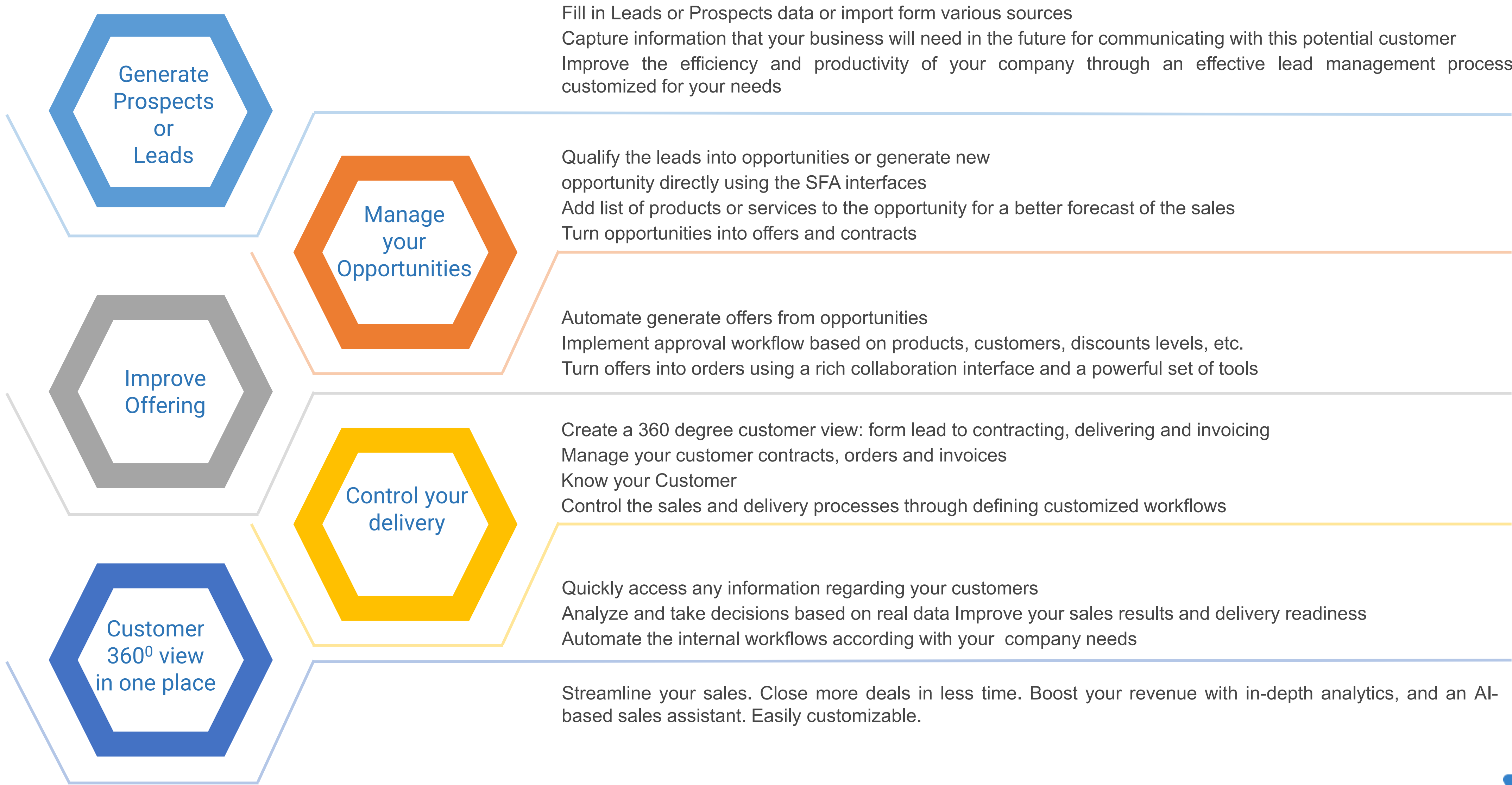
Overdue and not generated (68)

Invoice not generated (2)

#	Name	Account	Contract	Sales order	Category	Estimated date		Base amount	Available billing	Status	
						From	Until				
Order by Ascending Descending											
#	BS6739	The Neighbourhood	Cfghjkd	SO	Invoice	12/3/2019		11900	0	Overdue and not ...	
#	BS6737	The Neighbourhood	Cslkjhgfgjh	The neighbourhood	Advance	11/28/2019		327.25	245.25	Overdue and not ...	
#	BS6736	A Nice Company ltd	Cslkjhfjsk	Test Ana 261	Storn	12/7/2019		-9.52	147.52	Overdue and not ...	
#	BS6735	A Nice Company ltd	Cslkjhfjsk	Test Ana 261	Storn	12/6/2019		-119	257	Overdue and not ...	
#	BS6734	A Nice Company ltd	Cslkjhfjsk	Test Ana 261	Invoice	12/7/2019		119	19	Overdue and not ...	
#	BS6732	A Nice Company ltd	Cslkjhfjsk	Test Ana 261	Advance	11/29/2019		9.52	128.48	Overdue and not ...	
#	BS6731	BelVita	Chghfjdk	Test Ana 26	Advance	11/30/2019		4.76	133.24	Overdue and not ...	
#	BS6729	Drag me Out	CSkjhgfgh	Drag me out 3	Storn	11/26/2019		-17.136	91.296	Overdue and not ...	
#	BS6728	Drag me Out	CSkjhgfgh	Drag me out 3	Advance	11/26/2019		17.136	57.024	Overdue and not ...	
#	BS6727	Drag me Out	CSkjhgfgh	Drag me out 3	Storn	11/26/2019		-17.136	91.296	Overdue and not ...	
#	BS6726	Drag me Out	CSkjhgfgh	Drag me out 3	Advance	11/26/2019		17.136	57.024	Overdue and not ...	
#	BS6725	Drag me Out	CSkjhgfgh	Drag me out	Advance	11/27/2019		87.584	84.256	Overdue and not ...	
#	BS6723	BelVita	Chghfjdk	Test Ana 25	Storn	12/7/2019		-2.38	142.76	Overdue and not ...	
#	BS6722	BelVita	Chghfjdk	BelVita	Storn	11/25/2019		-238	1052.56	Overdue and not ...	

SFA, Clients and Contracts Management

Standard Implementation



Sourcing and Providers Management

vision365

Providers

Product Catalog

Purchase Requests

RFX

Providers

Contracts

Purchase Orders

Entry Reception Notes

Invoices

Dashboard

Expense Account

Provider

P4218 EC Provider

Name*

Account email*

Account is created by

External provider:

Type:

Trade registry no.

CUI

Descri

EC Provider

madalina.ginerica@vision.ro

Vision

Provider

PF

PJ

Details

Code

P4218

User name

Bank name

ING Bank

IBAN

RO45DFCM5818239277226963

Last year revenue

Contact person*

Mada

Contact email*

madalina.ginerica@vision.ro

Contact phone*

0987654321

Assigned on

Address

RFX

Contract

#

Name

1

RFX - test6

2

RFX - Flori Augu

3

RFX - PR#01

4

RFX - PR#04

5

RFX - test

Users

Document

#

First name

Upcoming Expiring Invoices

Name	Provider	Contract	Invoice Date	Due Date	Value
FacturaDec 2 2019 11:47AM	Provider3099		12/2/2019	12/15/2019	238
FacturaDec 2 2019 11:47AM	Provider3099		12/2/2019	12/15/2019	238
FacturaDec 2 2019 11:47AM	Provider3099		12/2/2019	12/15/2019	238

<

1/2

>

Choose Page

☐

☒

Upcoming Expiring Contracts

Name	Provider	Type	Start Date	End Date
CONTRACT1113	Provider4218		12/3/2019	12/15/2019
CONTRACT1095	Provider2076	One Time	7/10/2019	12/15/2019

<

1/1

>

Choose Page

☐

☒

Purchasing Evolution

My RFX SVB & SVA

Spend Trend

RECENT

Recruitment

Candidates

VISION 365 - CLIENTS

Product Catalogue

Leads

Opportunities

Sales Quote

Contacts

Accounts

Contract

Sales Order

Delivery Notes

City

București

București

București

București

București

București

Pitești

Pitești

Pitești

Pitești

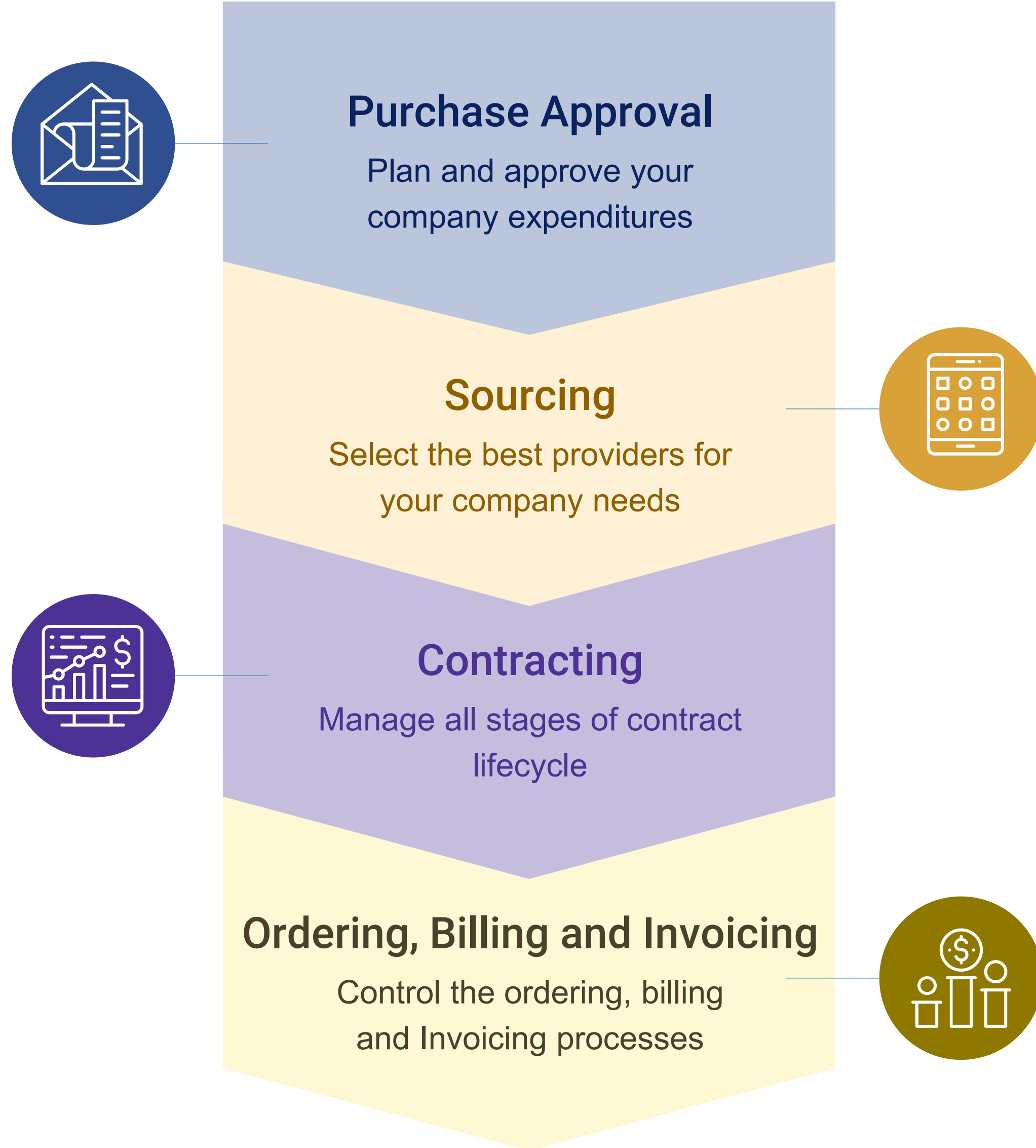
Pitești

București

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Optimize, control and automate the business expenditures and budget with a rich set of tools like Providers Management, eSourcing, Contracts Generation, Document Management, Workflows and flexible interfaces.





Vision Travel 365

Sourcing and Provider Management

- Purchase Approval
- Providers Management
- Sourcing
- Contract Management
- Ordering, billing and payments

From cost approval to purchase and pay: the Provider module is covering the entire lifecycle of cost planning, sourcing, contracting, delivering and payment. Complex features and customizable workflows enable your company to control and automate the cost related processes.

Procurement or Sourcing module covers the entire lifecycle of acquisition process and is fully integrated with Providers, Contracts, Product Catalogue, Expenses, Orders and Invoices modules.

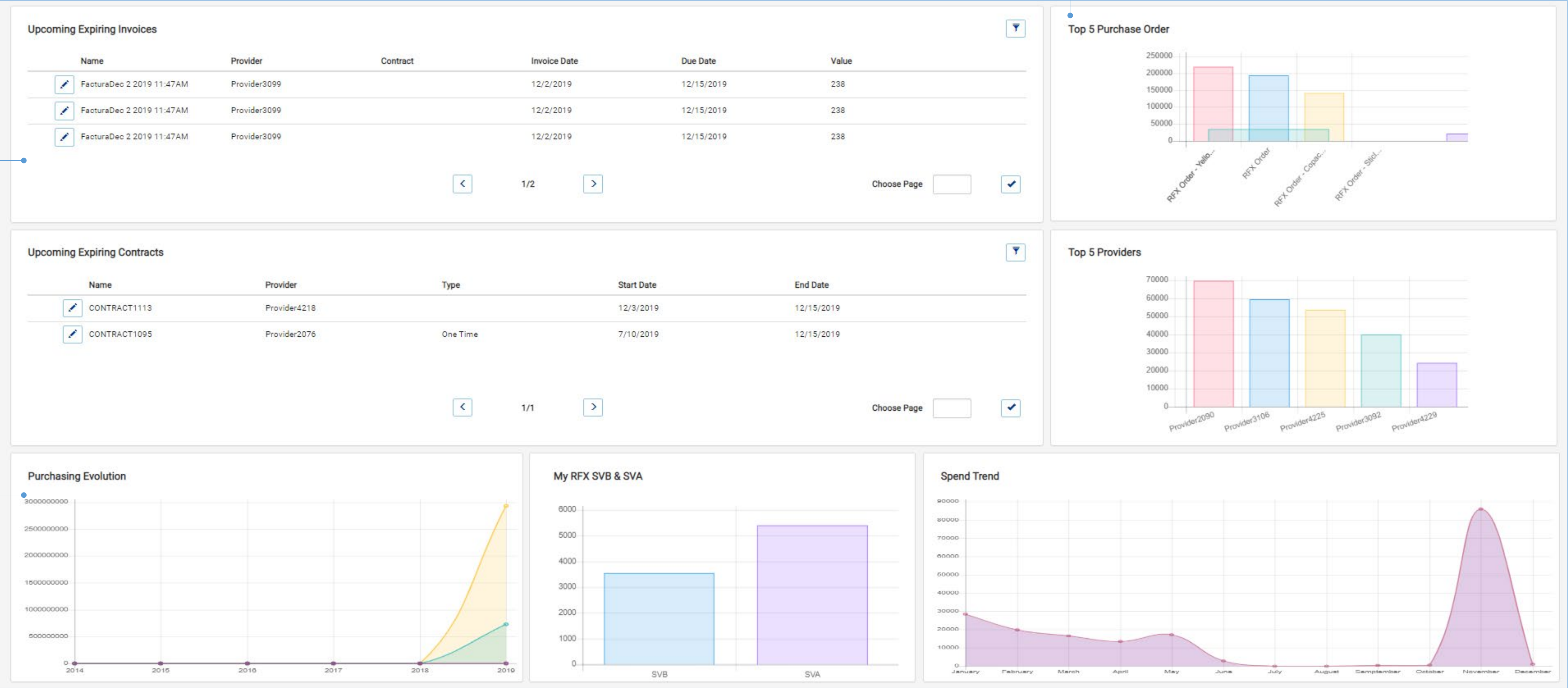
Provider's management module covers the entire lifecycle of suppliers, achieving a 360° view of its data: General Information, Contracts, Expenses, Orders and Invoices.

Sourcing and Provider Management Dashboard

Accurate analysis based on operational data

Automatize and control internal processes and services

Enable your decisions on real time data



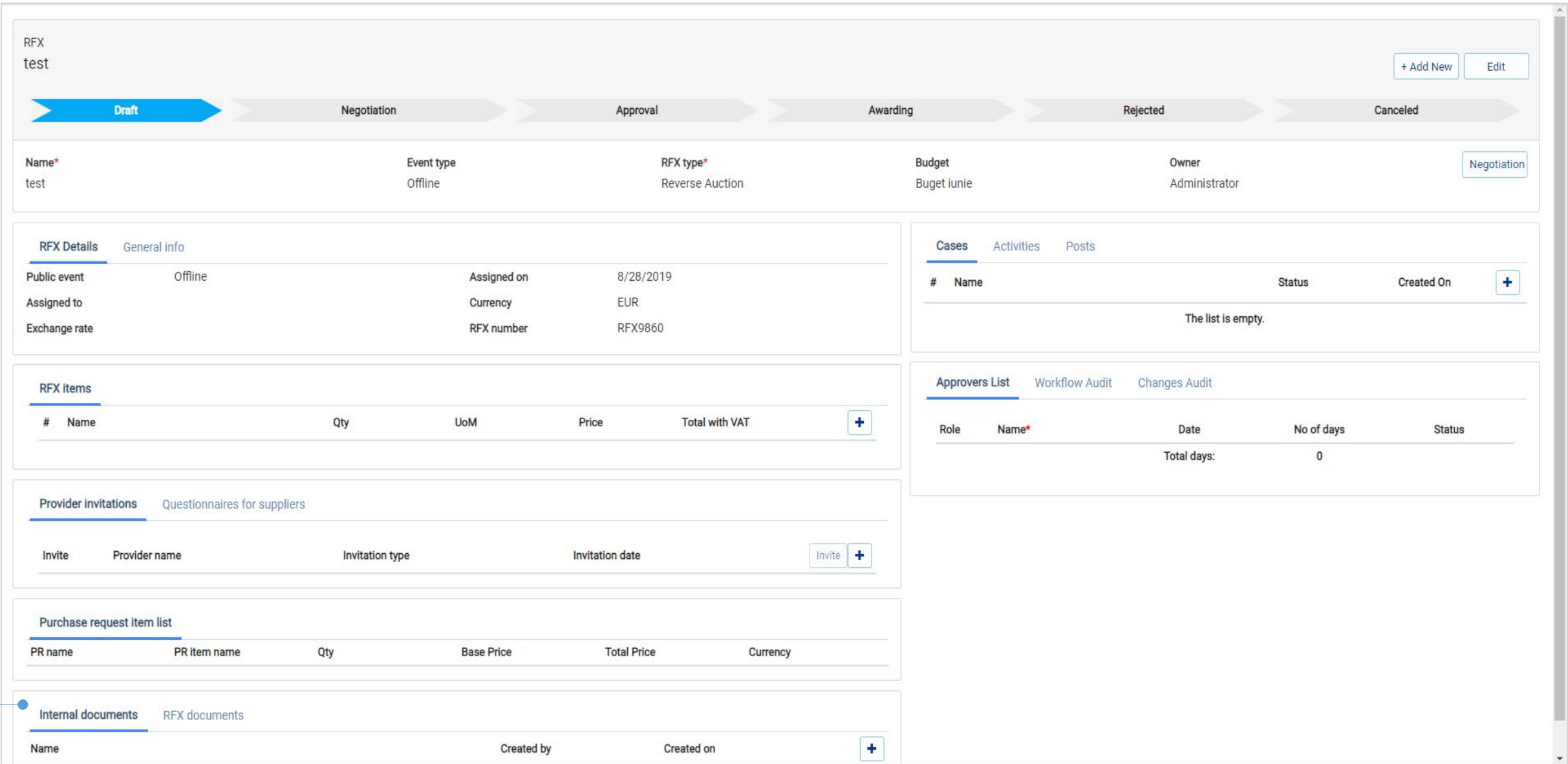
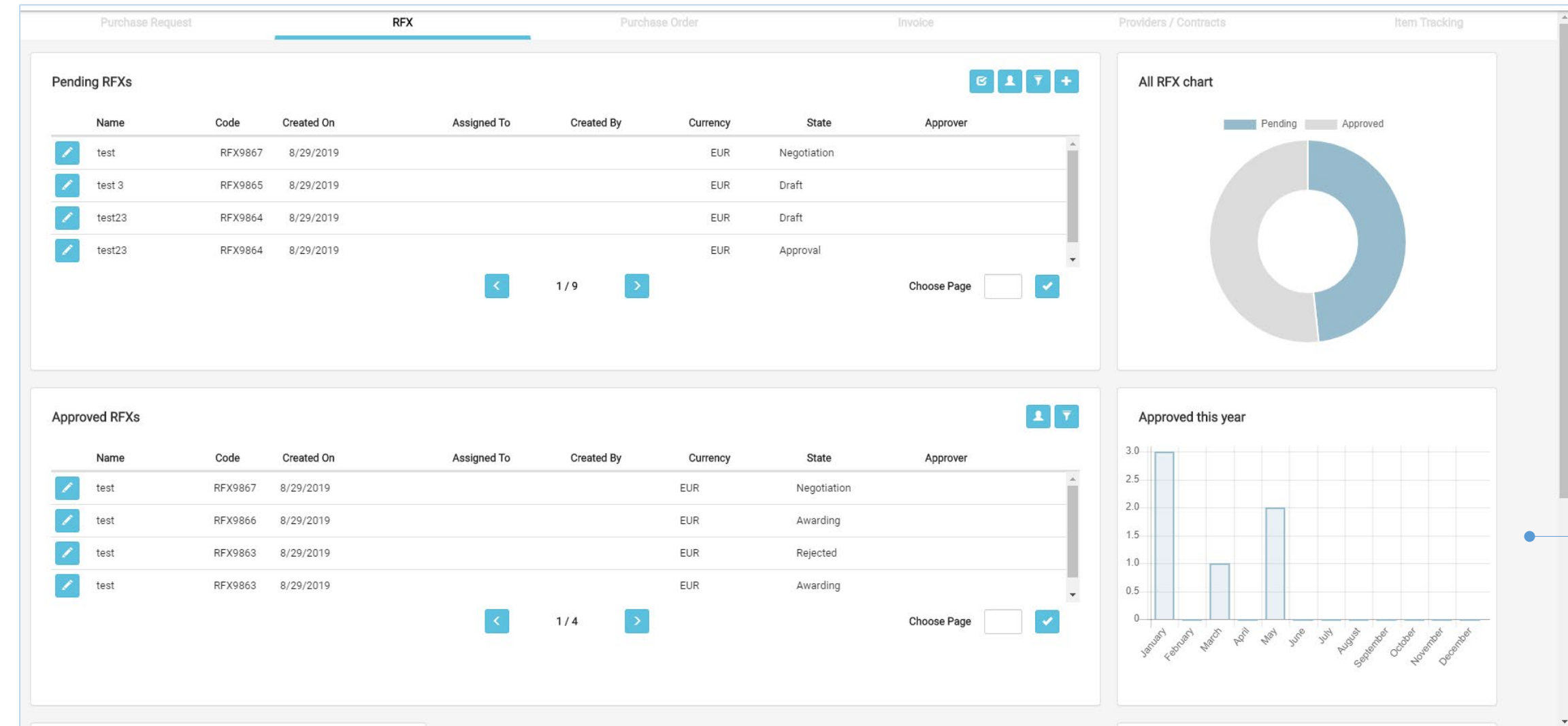
Sourcing

Key Features

Expenses Control and Approval
Quickly and effectively manage Spend Management in a global business environment using global agreements that can be shared across the entire enterprise.
The Purchase Request is fully traceable, along all stages: Initiation, Ordering and Invoicing.

Provider Portal
Single point of interaction with your providers. Exchange documents, conduct bids and clarifications for selecting the most suitable providers for your business.
Enable provider to manage the relations with your company through flexible and self service powerful tools.

Product Catalogue
Collection of products organized in categories and sub-categories, making purchase management and product filtering easy and accessible.
Through the arborescent structure, the product catalog is a flexible tool allowing complex products definition and multiple associations



Sourcing
From the Buyer Perspective the Sourcing module gather information about suppliers and their capabilities through targeted questionnaires, determine how suppliers will respond to key terms and conditions and focus on pricing and initiate bids.
From the Supplier Perspective, the Sourcing module is a single point of access regarding all acquisitions.

Providers and Contracts Management

Key Features

Provider

Manage the entire lifecycle of your providers: from creation to automatization of the related activities like Expense Requests, RFx, Orders and Invoices approvals. The Provider integrated view aggregate all related data in one interface - general data, contracts, expenses, RFx, Orders and Invoices – enhancing user experience and easily information processing and retrieval.

Contract and Order Management

Controlling, coordinating, and streamlining all stages in the contract lifecycle. This module allow automated contract generation, terms approvals and management of the related documents.

Keep track of all contractual, legal and operational aspects of purchasing process.

CRM Opportunity Management
New Project

+ Add New

Edit

Prospecting

Qualify

Presales

Offering

Negotiating

Won

Lost

Name*

Account

Contact

Lost

Next

New Project

New Project

New Project

General Info

Opportunity Rating

Current Supplier

Is Private

Priority

Estimated Close Date

Assigned On

Currency

EUR

Direct Competitor

Rating Percent

Estimated Value

Distribution Channel

Close Probability

Assigned To

Exchange rate

1000

Reassign

Cases and activities management

Cases

Activities

#

Name

Status

Created On

+

The list is empty.

Workflow Audit

Changes Audit

#

Role

Name

Date

No. Of Days

Status

Opportunity Items

#

Name

UoM

Quantity

Price

Total with VAT

+

Total with VAT : RON
EUR

Providers | Providers List | Provider Page

Provider
P4229 Oliver Sykes

Inactive + Add New Edit

Name*

Account email*

Account is created by

External provider:

Type:

Trade registry no.

CUI

Description:

Oliver Sykes

madalina.ginerica@vision.ro

Vision Provider

PF PJ

Details

Code

P4229

User name

madalina.ginerica@vision.ro

Bank name

IBAN

Last year revenue

Contact email*

Assigned on

Address

madalina.ginerica@vision.ro

Contact person*

Oli Sykes

Contact phone*

0745678980

Assigned to

Cases

Activities

Posts

#

Name

Status

Created On

+

1 test Draft 11/13/2019

Changes Audit

#

Username

Date

Details

The list is empty.

RFX

Contract

Order

Invoice

#

Name

Code

Description

Status

1 RFX - PR 1010 RFX10006 Negotiation

2 RFX miercuri R10008 Awarding

3 RFX miercuri reverse R10010 Awarding

4 RFX - Analiza RFX10016 Negotiation

5 Yellow Box R10017 Awarding

Users

Documents

Questionnaires

#

Name

Description

Is active

+

1 Test quest

2 Informatii suplimentare Informatii suplimentare - Performance Evaluation

Provider Invoices Schedule, Registration and Payment

Automate the provider invoice approval workflow offering reliable decision support data regarding the invoice lifecycle: from expense request, budget approval, RFx and Order until Payment. Create Provider Invoices Schedules increasing the Cash Flow predictability and control.

The functionality is integrated with the Budget module enabling accurate cost controlling and optimization.

Collaboration

Keep track of any provider or companies the user is working with.

Budget

Budget integration enable cost control and tracking at item (cost center and cost type) level

Projects

Integrated with Projects module allowing automate synchronization between cost, deliverables and revenue

Providers and Contracts Management Tools

Automate providers invoice registering and payment process
Plan your Payment process with Billing Schedule feature;
Correlate invoices with project deliverables as planning and value;
Automate invoice registration;
Filter invoices based on different criteria: to be receives, issued, paid/non paid;

vision365

ProvidersProviders AnalyticsProduct CatalogPurchase RequestsRFXProviders ContractsPurchase OrdersBilling SchedulesEntry Reception Notes

Billing Schedules List

Invoice generated (29)Overdue and not generated (67)Invoice not generated (77)

#NameProviderContractPurchase orderCategoryEstimated dateBase

View

Order by

#	abonament suport Split 5	Oliver Sykes	RAMADA NORD	Autocar	Invoice	5/31/2020	160
#	abonament suport Split 4	Oliver Sykes	RAMADA NORD	Autocar	Invoice	4/30/2020	1600
#	abonament suport Split 3	Oliver Sykes	RAMADA NORD	Autocar	Invoice	3/31/2020	1600
#	abonament suport Split 2	Oliver Sykes	RAMADA NORD	Autocar	Invoice	2/29/2020	1600
#	abonament suport Split 1	Oliver Sykes	RAMADA NORD	Autocar	Invoice	1/31/2020	1600
#	test Split 2	S.C. SIGURANTA SI PREVENIRE ...		RFX Order - test123 - S.C. SIGUR...	Invoice	3/19/2020	25
#	test Split 1	S.C. SIGURANTA SI PREVENIRE ...		RFX Order - test123 - S.C. SIGUR...	Invoice	2/19/2020	25
#	test Split 4	PROVIDER M		RFX Order - New RFX - PROVIDE...	Invoice	5/28/2020	250
#	test Split 3	PROVIDER M		RFX Order - New RFX - PROVIDE...	Invoice	4/28/2020	250
#	test Split 2	PROVIDER M		RFX Order - New RFX - PROVIDE...	Invoice	3/28/2020	250
#	test Split 1	PROVIDER M		RFX Order - New RFX - PROVIDE...	Invoice	2/28/2020	250
#	test Split 2	Oliver Sykes		RFX Order - RFX - PR 1010 - Olive...	Invoice	3/28/2020	0.5
#	test Split 1	Oliver Sykes		RFX Order - RFX - PR 1010 - Olive...	Invoice	2/28/2020	0.5
#	Pixuri	Oliver Sykes	EMPIRE CONTRACT	RFX Order - RFX - Pixuri - Oliver S...	Invoice	12/12/2020	56

vision365

ProvidersProviders AnalyticsProduct CatalogPurchase RequestsRFXProviders ContractsPurchase OrdersBilling SchedulesEntry Reception NotesInvoicesExpense Account

Calendar billing schedule

<>

February 2020

Month

Year

2020

Category

Color

Download invoiceDownload BS

MondayTuesdayWednesdayThursdayFridaySaturdaySunday

3Invoice MadaInvoice MB

4test invoice numberInvoice MB

5Servicii curăţenie Piteşti Split 12Andrei Ioan Split 6

6

71234Factura Pixuri

8Avans Autocar

9

10Herghelie Split 2Pixuri

11test Split 3

12

13

14

15

16

1723114

18Telephony Invoicetest 2 ligia test 3 ligia

19Flori Split 7test Split 10

20

21

22

23test ligia Split 7

24

25

26

27

28test Split 1

29abonament suport Split 2

Billing Schedule : test Split 1

Category: Invoice

Estimated Date: 28/02/2020

Base Amount:

Available Billing:

Purchase Order Name: RFX Order - New RFX - PROVIDER M

Provider:

Status: Invoice not generated

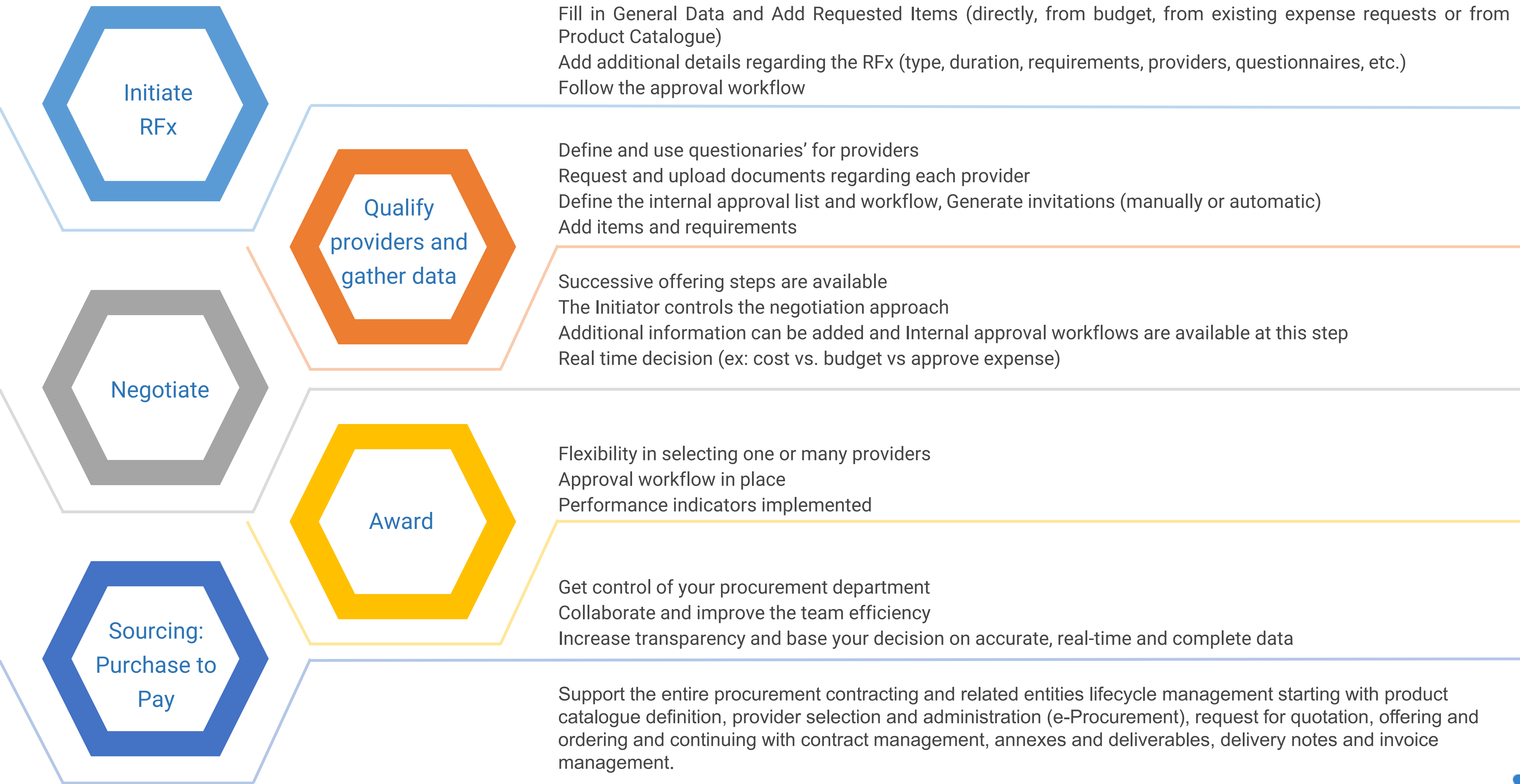
Provider invoicing calendar
Take control of providers invoicing process with intuitive and integrated visual calendar. Aggregate in one place planned and received invoices according with existing providers contracts, orders and project deliverables

Vision Travel 365 \ Provider

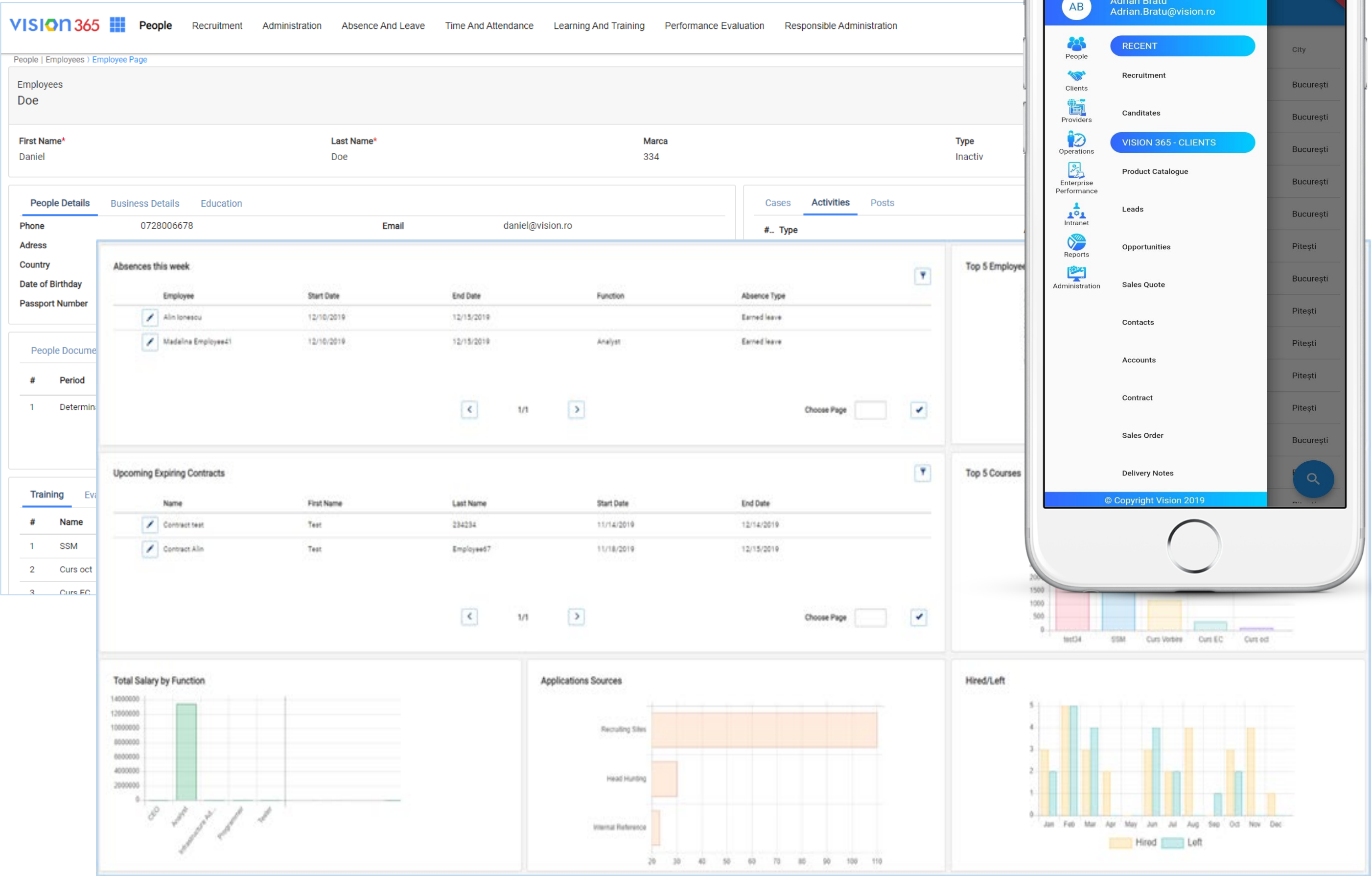
VISION

Sourcing, Providers and Contracts Management

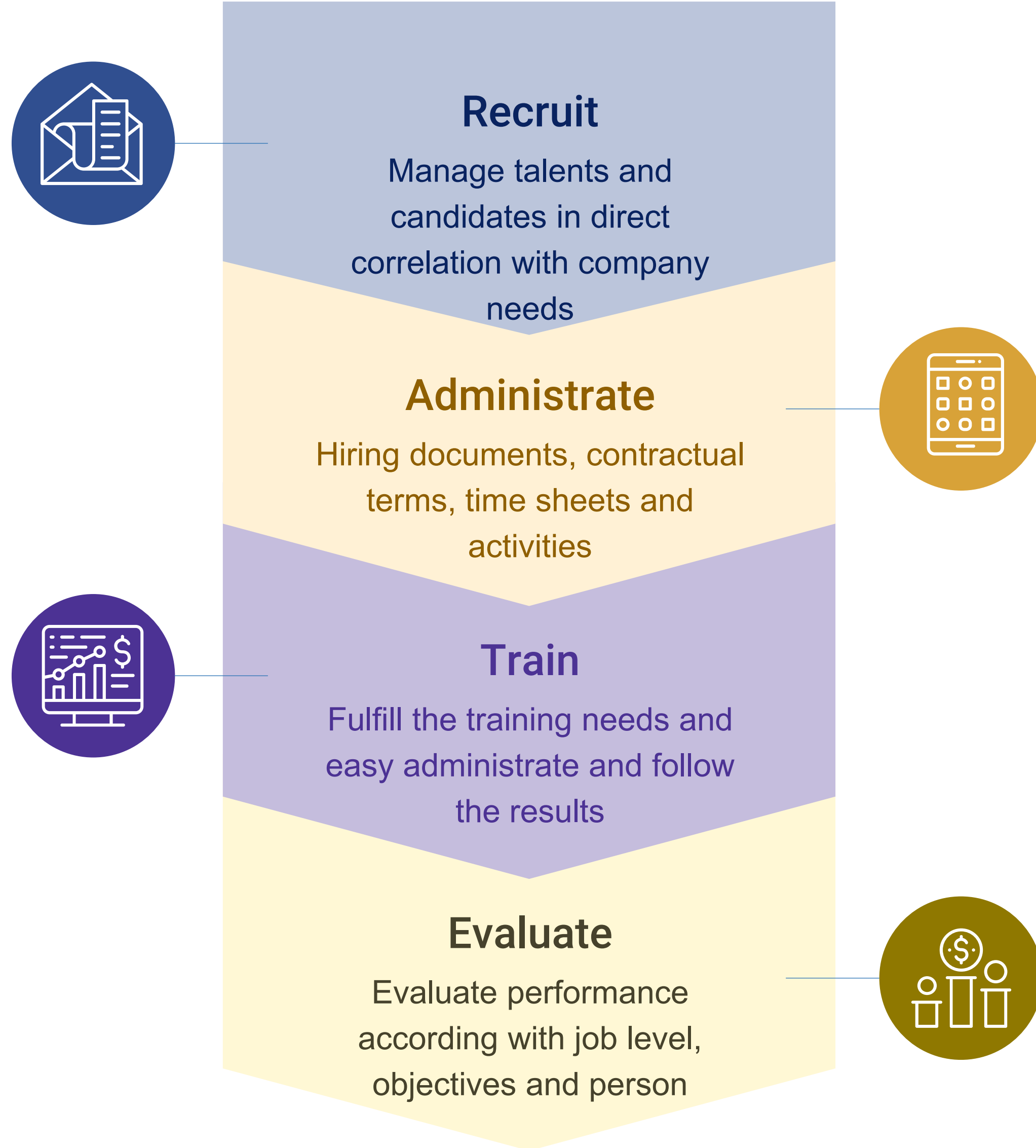
Standard Implementation



People Management



Increase data driven recruiting techniques, leverage the focus between relationships and programs, keep the skills of company workforce up to date, improve employee experience and reinvent the performance review process.



Vision Travel 365 People Management

- Recruiting and talent management
- Employee Administration
- Employee self service: vacation, time sheet
- Training
- Performance Evaluation

From recruiting to performance evolution, The PEOPLE module cover all features of a HR Management System.

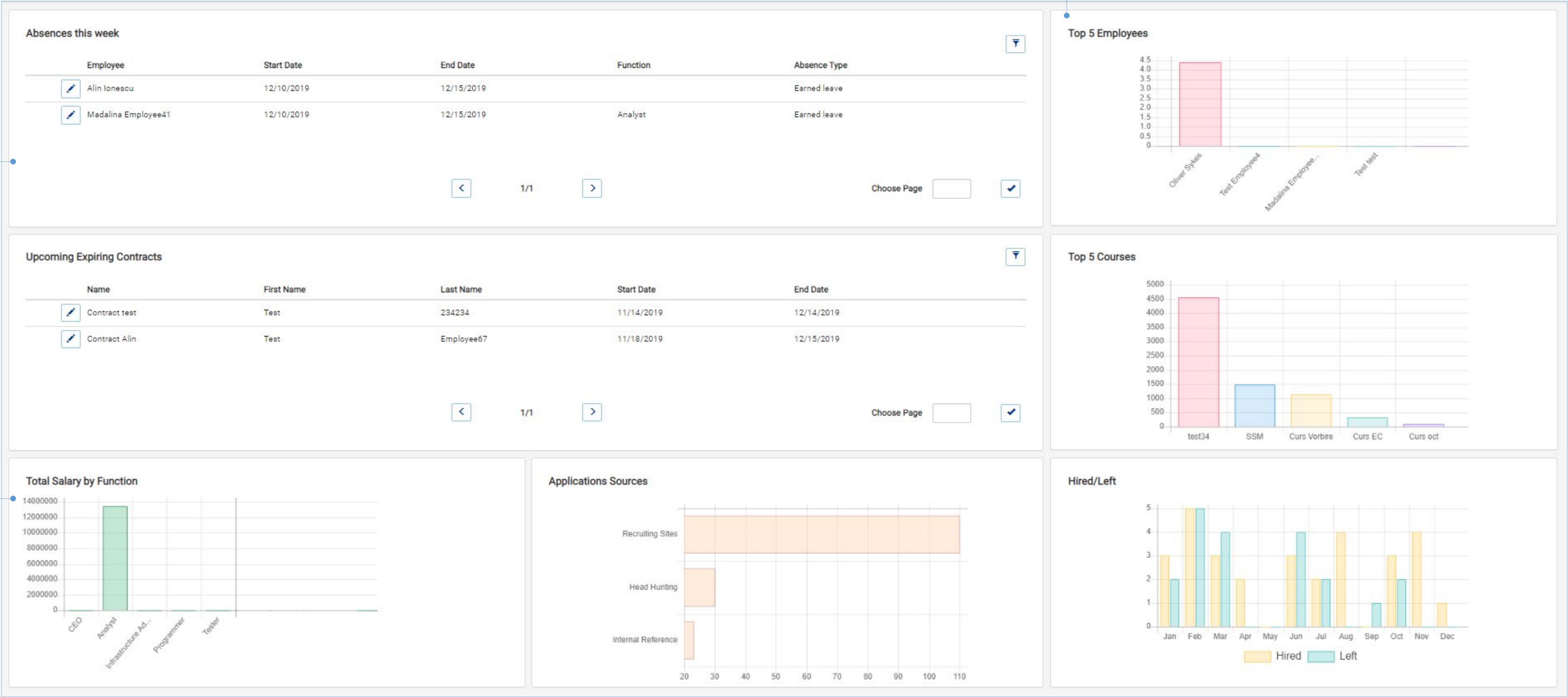
Maximize the productivity of any organization by optimizing the effectiveness of its employees through flexible and configurable IT tools covering the entire HR Administration related processes: recruitment, profiling, performance evaluation, administration, schedule and activity management.

People Management Dashboard

Automatize and control internal processes and services

Enable your decisions on real time data

Accurate analysis based on operational data



Recruiting and Talent Management

Key Features

Candidate (database)

Store candidates profile in one place, conduct interviews, organize recruiting projects in fully alignment with your company job profiles and needs.

Recruitment Projects

Organize and conduct recruitment projects based on intuitive and complex tools allowing collaboration and quick access of the information

Applicants Management

Receive, track and promptly react at job applications based on history, skills evolution and interests

People | Recruitment Projects | Project Page

Recruitment Projects

Ongoing recruiting 2019 - Vision 2019

+ Add New

Edit

Name*

Ongoing recruiting 2019 - Vision 2019

Start Date

1/1/2019

End Date

12/31/2019

Status

ongoing

General Info

Assigned On

9/12/2019

Assigned To

Test Employee2

Hiring manager

Vision Demo Administrators

Description

Lorem ipsum dolor sit amet, te eam quas antiopam.

Job Profiles

#	Function	Description	CDR Name	Is Management	
1	Junior programmer	Titularul postului asigura elaborarea si testarea programelor ...	Programator ajutor	No	⋮
2	Programmer	Titularul postului are rolul de dezvoltarea si integrarea de apl...	Programator	No	⋮
3	Informatic project manager	Titularul postului se ocupa de coordonarea eficienta a tutu...	Manager proiect informatic	Yes	⋮
4	Tester	Proiectanti de software cercetază, analizează și evaluează ...	Proiectanti de software	No	⋮
5	Analyst	Titularul acestui post elaboreaza, testeaza si intretine progra...	Analist	No	⋮

Applicants

#	Name	Type	Job Profile	Status	Current Step	
1	Lvin Mkhjq	Candidate	Junior programmer	CV Trimis	1.Discutie initială	⋮
2	Mkhg Mkhjq	Candidate	Junior programmer	CV Trimis	2.Primul interviu	⋮
3	Tjhb Dkjh	Candidate	Junior programmer	CV Trimis	1.Discutie initială	⋮
4	Mhghd Nhgj	Candidate	Junior programmer	CV Trimis	2.Primul interviu	⋮
5	Cjhg Nhgj	Candidate	Junior programmer	CV Trimis	2.Primul interviu	⋮

Cases

Activities

Posts

#	Name	Status	Created On	
The list is empty.				

Changes Audit

#	Username	Date	Action	Details
The list is empty.				

People | Evaluation List | Evaluation Page

Evaluation

Evaluare Lunara

+ Add New

Edit

Initiated

Defined

Evaluation Settings

Self Evaluation

Manager Evaluation

Waiting for Approved

Result Approved

Evaluation Finished

Evaluation

Evaluare Lunara

Evaluation Type

Individual

People

Year

2019

Start

11/27/2019

End

12/31/2020

Status

Initiated

Save

Next

Download template

Competences

Name	Expected Score	Open Comments
Abilitatea de a clarifica mesajul	A B C D E	⬆
Abilități de comunicare	A B C D E	⬆
Autodirect	A B C D E	⬆
Abilități analitice	A B C D E	⬆
Asumarea responsabilităților și riscurilor	A B C D E	⬆
Atitudinea în relațiile cu colegii	A B C D E	⬆
Atitudinea profesională și comunicarea	A B C D E	⬆

Objectives

Name	Description	Parent	Target Value	Weight	Open Comments
Obiectiv Mada	eeeeeee	test	20		⬆
test			50		⬆

Evaluators

User Name

Test Employee24

Quota

100

Candidate Evaluation

Organize interview notes, evaluate the candidates according with profile requirements, define interview phases.

Dashboard

Keep track of any important data needed in the HR related activities and processes.

Budget

Budget integration enable revenue control and tracking at item level

Collaboration

Powerful collaborative tools allowing HR staff to quickly interact and achieve staff related activities

Employees Administration

Key Features

Employee Administration

Administrate the standard information according with Labor Management. Alerts, Notifications and AI suggestions will decrease the HR staff effort for administrative tasks allowing them to focus on developing team members.

Absence and Time Attendance (Employee Self Service feature)

Self service features for every team member allowing them to manage the vacation requests and time sheets.

Dashboard, Alerts and Notification

Notification regarding contract expiring date, documents, activities or availability are available in one place

Learning and Training

Plan and control the training plan and execution in direct correlation with: company objectives, job profile and person background and skills. Correlate the performance evaluation results with training capabilities.

People | Employees | Employee Page

Employee
Marculescu

+ Add New Edit

First Name*	Last Name*	Marce	Type
Constantin	Marculescu		Activ

People Details Business Details Education

Phone 0700000000 Email* test.employee82@gmail.ro

Address + Vision Technology Strada Ernest Juvara, Nr. 18, Etaj 2
Bucuresti Romania

People Documents Contracts Contracts Terms Contractual Documents

#	Name	Reg No	Sign Date	Start Date	End Date
1	Contract Emi				

Training Evaluation

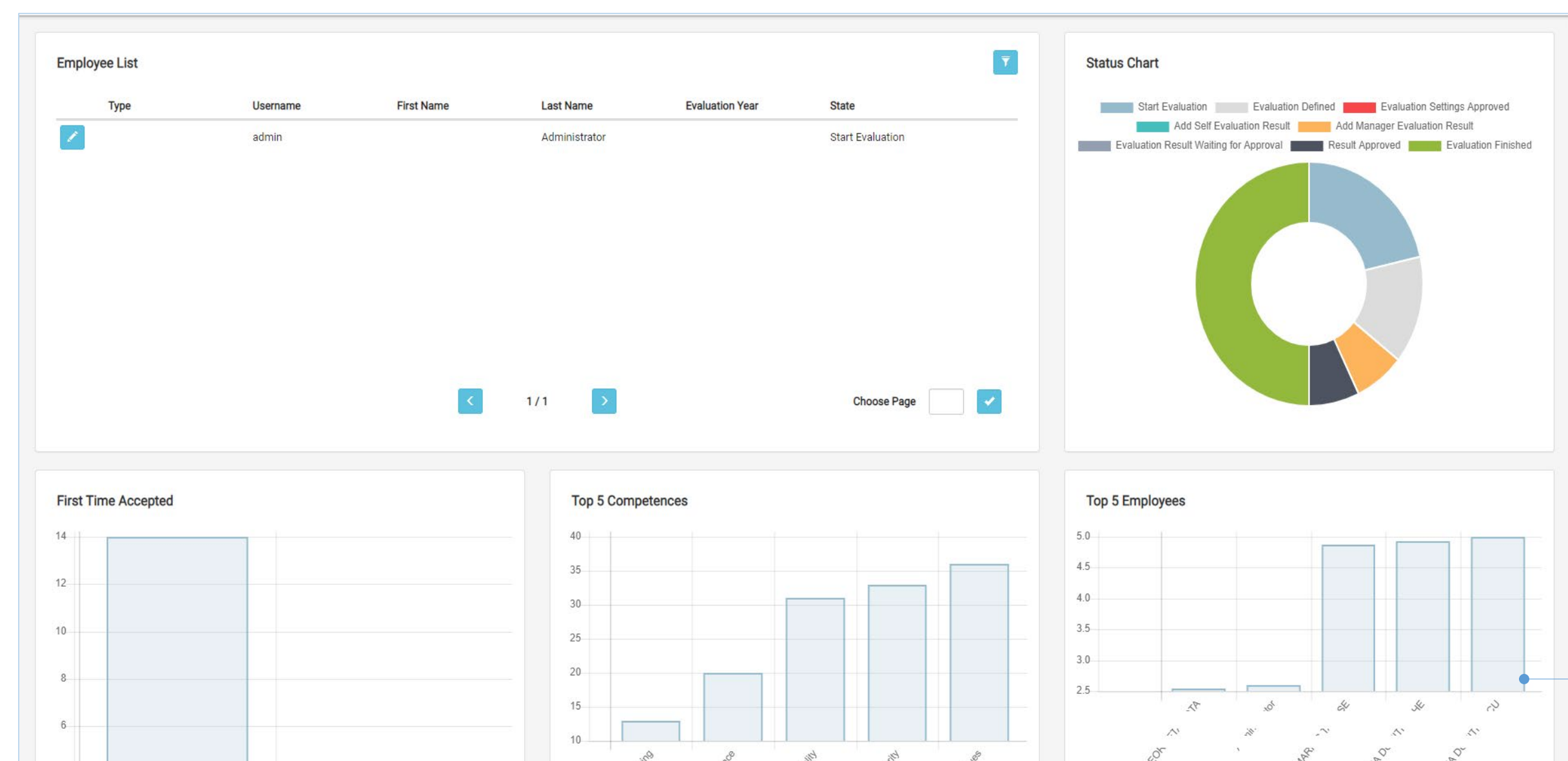
#	Name	Duration	Cost	Period
The list is empty.				

Cases Activities Posts

#	Name	Status	Created On
The list is empty.			

Changes Audit

#	Username	Date	Action	Details
The list is empty.				



Performance evaluation

Dynamically administration of the company competences list based on history and results analysis. Implement flexible scoring and evaluation algorithms. Automate the evaluation process for employees and transform the evaluation activities in joyful scenarios base on gamification mechanism.

Forecasting and scheduling

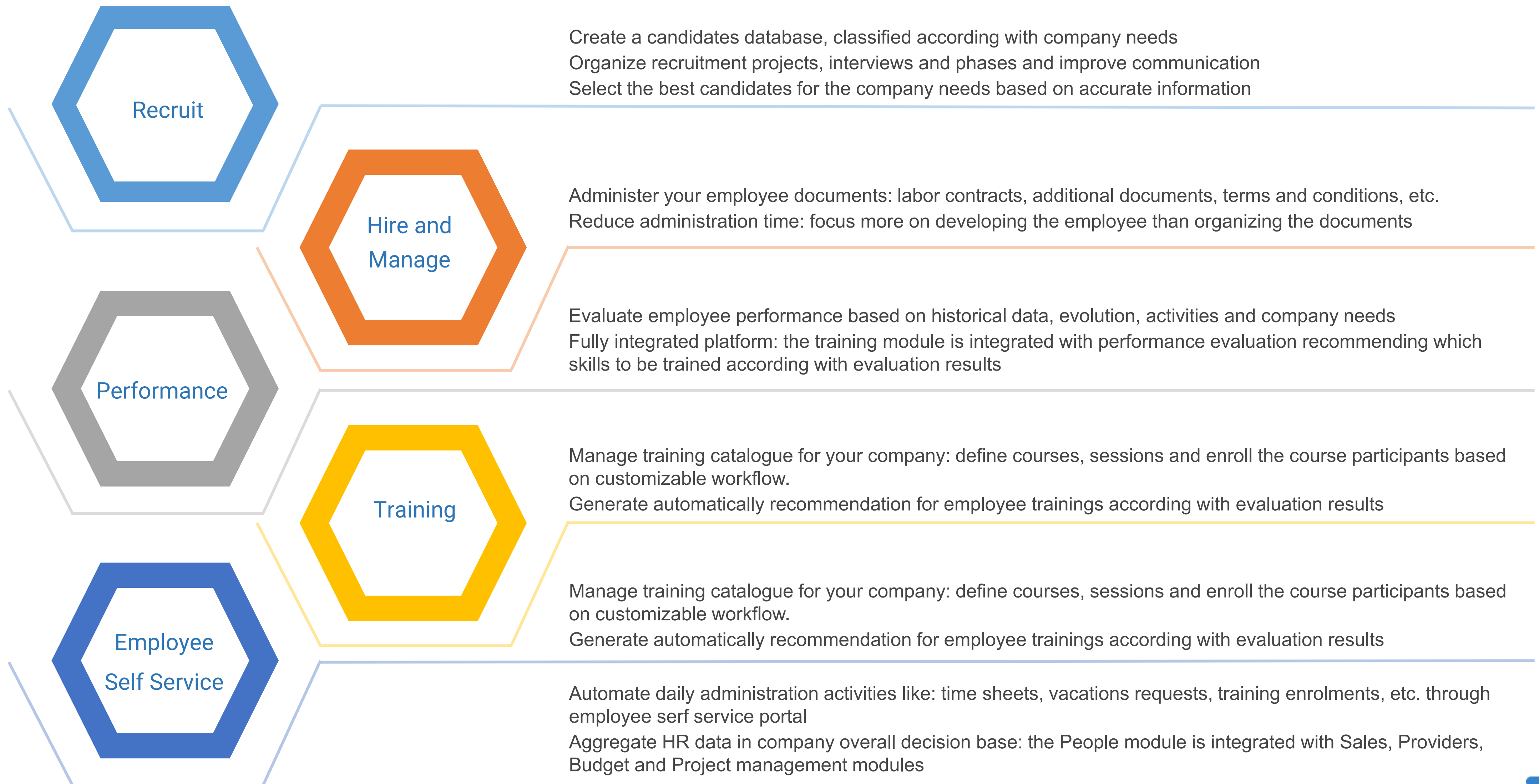
Aggregate the Work Schedule and availability in one place, Control the Activity management and allocate each cost to the specific Cost Center

Analytics

Based your decisions regarding the company staff based on Dashboards, Reporting and Trends. Create a 360 degree view of your company human resources capabilities and capacity including trends, evolution and best scenarios

People

Standard Implementation



Operations and Services



Vision Travel 365 Operations helps project managers and teams complete client requirements and manage time, budget, travel requests and scope constraints, and provide a complete overview for decision roles.

vision365

Operations

Cases

Activities

Calendar

Projects

Activity Reports

Calendar activities

<

>

October 2019

Month

Year

Q

Users	Select all	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Andreea Spiridon	☐		1 catalog task - Administrator	2 catalog task - Administrator	3 catalog task - Administrator	4 catalog task - Administrator	5
Laurentiu Ionescu	☐						
Mari-Jana Bu	☐						
Ionela Ionesc	☐						
Andreea Deni	☐						
Cristina Mate	☐						
Emilia Anam	☐						
Paul Roman I	☐						
Alexandra Du	☐						
Francesca Ar	☐						
Adelin Drago	☐						
Andrei Rasva	☐						
Roman - Ionit	☐						
Marius Oanta	☐						
Cristina Gara	☐						
Dănuța Dinuț	☐						
Adrian Bratu	☐						
Madalina Glin	☐						
Madalina Bot	☐						
test4	☐						

vision365

Operations

Cases

Activities

Calendar

Projects

Activity Reports

Upcoming Projects

Name	Start Date	End Date	Assigned To	Status
☐ Project to Expire	10/15/2019	10/20/2019	Oli Oliver	Draft
☐ PROVIDER	7/15/2019	10/17/2019	Andreea Spiridon	Draft

<

1/1

>

Choose Page

☐

☒

Upcoming Deadlines(WBS)

Name	Project	Duration	Start Date	End Date	State
☐ First WBS	Oli Project	5	10/15/2019	10/20/2019	In progress
☐ Second WBS	Oli Project	3	10/15/2019	10/17/2019	Draft
☐ WBS IV	Oli Project	2	10/16/2019	10/18/2019	Draft

<

1/1

>

Choose Page

☐

☒

Open Cases by Employee

11

Oliver Sykes

Maria Dumitru

1 / 3

SLA Status by Project

Project	Draft	In progress	Closed
Oli Project	60%	20%	20%
Project Vision	50%	25%	25%
test10	50%	50%	0%
TEST2	0%	100%	0%
TEST1	0%	100%	0%

Draft

In progress

Closed

Spent Time on Projects

40.9%

33.7%

10.8%

7.5%

7.2%

test10

PROVIDER

Oli Project

Project Vision

test

Top 5 Go-getter

16

14

12

10

8

6

4

2

0

Administr

Top 5 Projects

600

500

400

300

200

100

0

test10

Project Vision

TEST2

Oli Project

TEST1

Cost center

Revenue Center

AB

Adrian Bratu

Adrian.Bratu@vision.ro

RECENT

Recruitment

Candidates

VISION 365 - CLIENTS

Product Catalogue

Leads

Opportunities

Sales Quote

Contacts

Accounts

Contract

Sales Order

Delivery Notes

City

București

București

București

București

București

Pitești

București

Pitești

Pitești

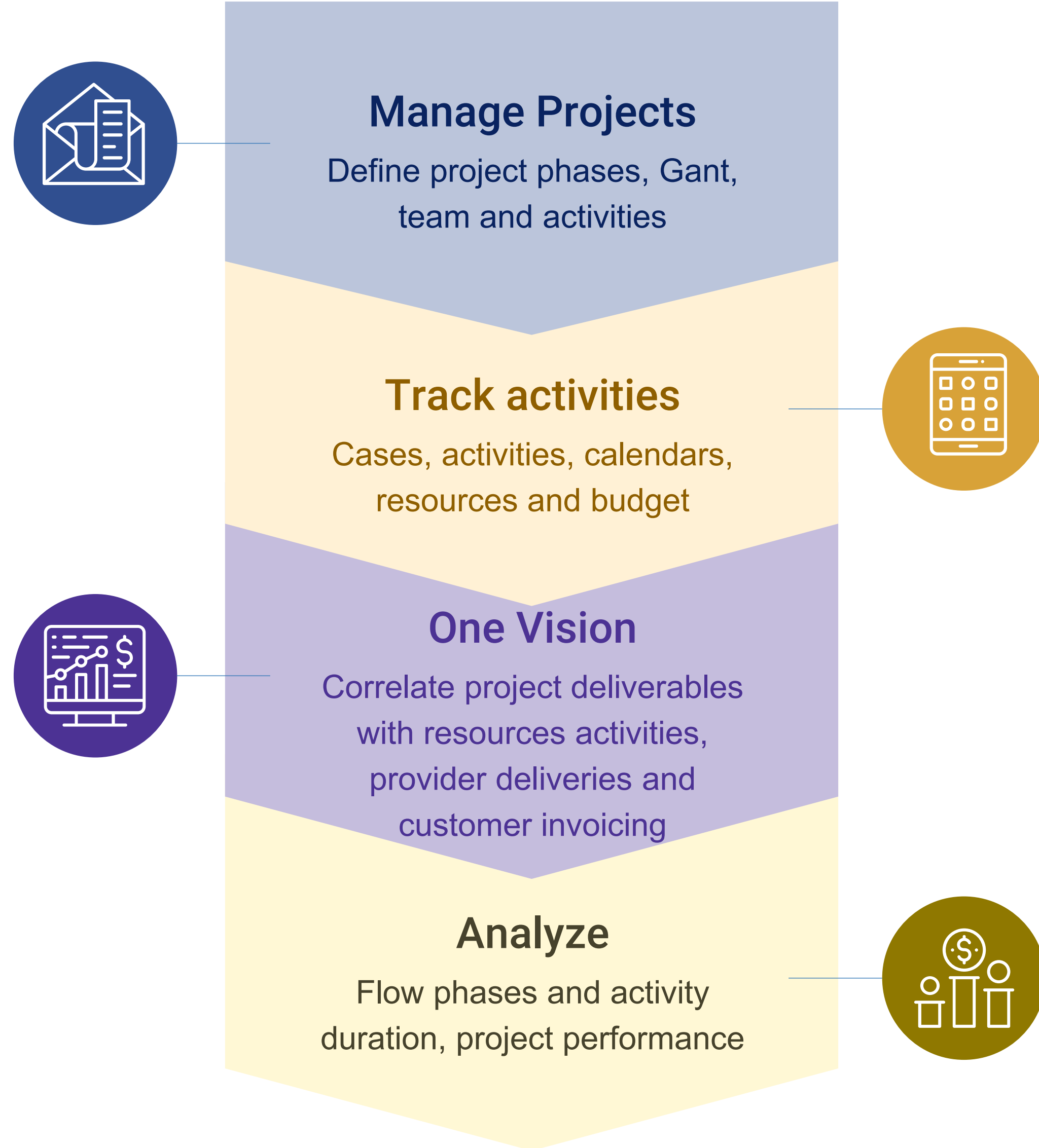
Pitești

Pitești

București

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Vision Travel 365 Operations

- Project Management
- Case management
- Activity management
- Activity calendar
- Client Identification
- Travel requests
- Correlate project deliverables with resources, cost and revenue

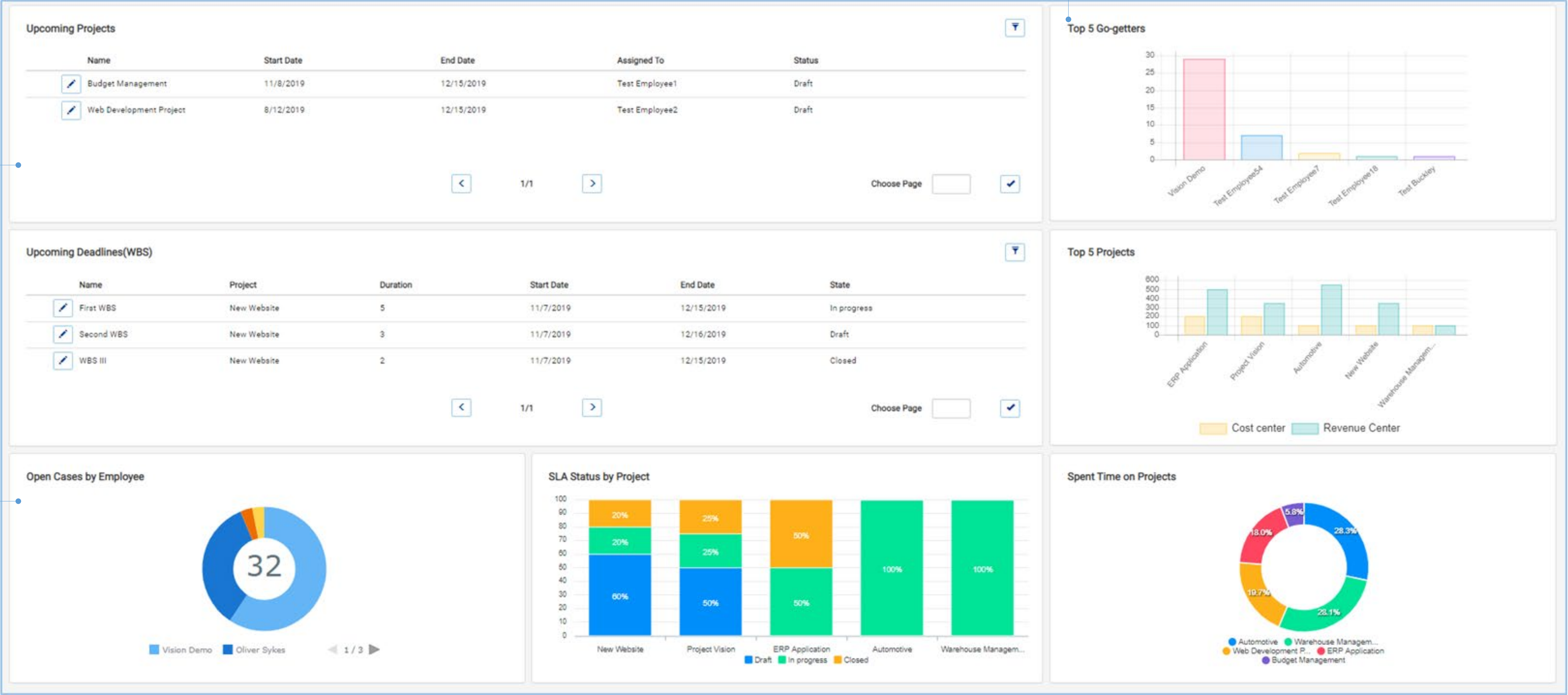
The operation module enable your company to take full control of the delivery process.

Through integration with Providers and cost, team activity (time sheet), cost centers and revenue invoicing, this tool offer in real time a project performance view allowing further decisions and actions

Operations Dashboard

Automatize and control internal processes and services

Accurate analysis based on operational data



Enable your decisions on real time data



Project Management

Key Features

Project workflow

Define customizable workflow for any type of project.

Project Phases

Define phases according with your specific type of delivery.

Deliverables

The platform allow to define deliverables or work packages in a flexible structure covering all type of needs. Each deliverable can be associated with purchase billing schedule, invoicing billing schedule, Cost and Revenue Centers Items

GANTT

All projects details can be associated to the Gantt chart aggregating in one view all project data: deliverable, timeframes, resources, cost and revenue.

Add/Edit deliverable item

Deliverable name*

Aplicatie mobile

Created On*

6/13/2019

Start date*

6/10/2019

Deliverable association type

Association type 1

Status*

Deliverable WBS name*

Analiza

Created By*

Administrator

End date*

6/12/2019

Details

Duration

2

Billing Schedule SO

Billing Schedule PO

Cost Items

Revenue Items

#	Nume	Sales Order	Billing Schedule Category	Base Value	Total Value	Quota	Item sum	
1	Suport luna 12 Febru...	Suport BPM 2018-2019	Invoice	27945.6	27945.6	45%	12575.52	
2	20 % la semnarea con...	Comanda nr. 1	Advance	51202.8	60931.33	0.16%	97.49	

Save item

Project Phases						
#	Name	Details	Duration	Start Date	End Date	
1	Phase 2	no details	6	6/3/2019	6/28/2019	
2	Phases 1		3	6/16/2019	6/27/2019	

Deliverables							
#	Name	Details	Duration	Start Date	End Date		
	Aplicatie mobile	No more informations	11	6/16/2019	6/26/2019		
#	Name	Details	Duration	Start Date	End Date		State
1	Analiza		2	6/10/2019	6/12/2019		
2	Testare	no	32	5/27/2019	6/11/2019		
3	Aplicatie software		6				
4	Analiza		6				

Gantt							
#	Name	Duration	Description	Start Date	End Date	Details	Base

Add/edit project gantt

Name*	Bpm	Description*	no
Priority*	5	Dependency type	Dependency 2
Start date*	6/24/2019	End date*	7/6/2019
Initial effort	59	Estimated effort	62
Actual effort	65	Effort UoM	Hour
Initial cost	6999	Estimated cost	255555
Actual cost	69999	Cost UoM	255555
Assigned to*	Administrator	Assigned On	6/28/2019
Created By	Administrator	Created On	6/28/2019
Duration*	62	Order	9
%Done*	56		

Delete gantt

Save gantt

Activity and Case Management

Key Features

Activity Management

Different types of activities are available: task, email, appointment and call. The Case and activity panel is can be associated with any entity or interface.

Case Management

A case in grouping one or many activities leading to a specific purpose. Any activity or case can be associated to a specific entity (customer, provider, contract, invoice, etc.)

Analytic

Dashboards regarding the duration of an activity or workflow phase are available in real time.

Post

Post feature is available on each entity allowing users to post comments or to respond to some specific comments.

Case

Name*

Project Case

Created on

8/29/2019

End date

Comments

Status

Start date

Priority

Task

Email

Call

Appointment

#	Subject	Status Code
1	cccccc	1

Appointment

Subject*

Appointment PR

Status*

Closed

Description

Assigned to*

Irina-Ruxandra Plăcianu

Start date*

8/23/2019

End date*

8/23/2019

Required contact list

Priority*

High

Created date

8/23/2019

Start hour*

05:35

End hour*

12:48

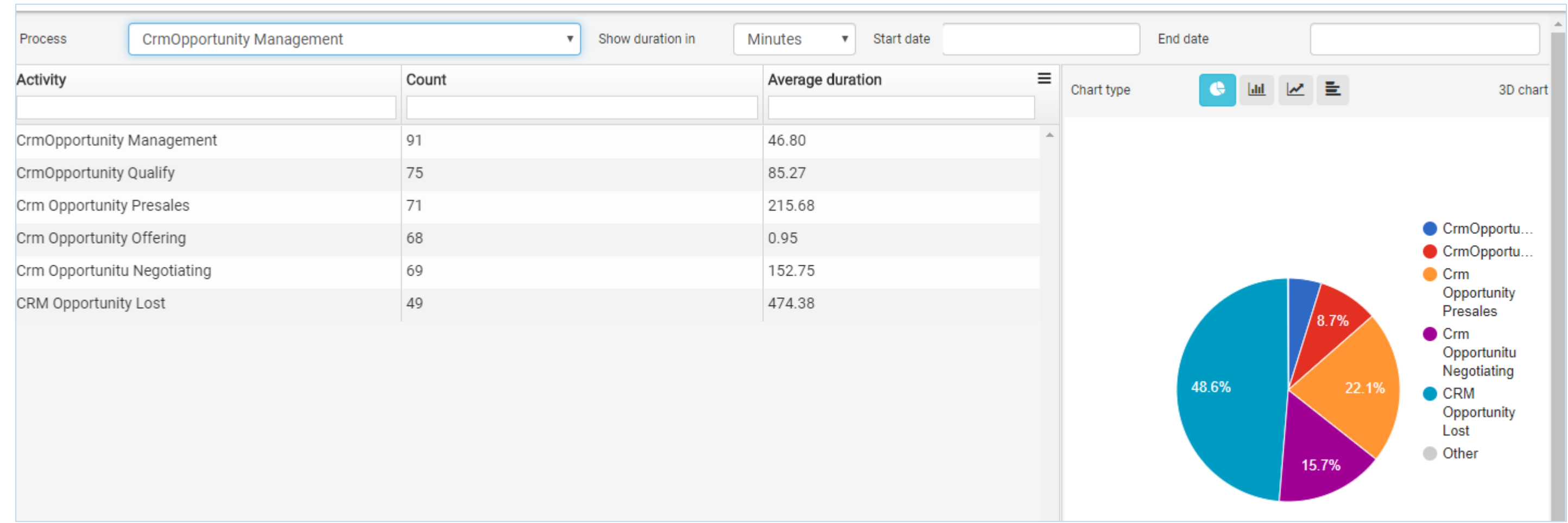
Mark as complete

Save

Cases

Audit

#	User name	Date	Details
1	Administrator	8/23/2019	The appointment was marked as complete by Administrator on 23/08/20...
2	Administrator	8/23/2019	Assigned to was changed from Administrator to Irina-Ruxandra Plăcianu
3	Administrator	8/23/2019	The appointment has been added



Activity

Add Task

Add Email

Add Call

Add Appointment

Activity and Case Management Integration

Key Features

Cases, Activities and Post Panel

The Case, Activity and Post Panel can be used for any entity (like contract, customer, etc.). It manages information regarding the interaction with the respective entity.

The platform allow different perspectives of the same information:

- All cases, activities and posts associated to a specific entity are available on the entity page
- All cases, activities and posts realized by a specific user, no matter for what entity
- All cases during a time period, for all users and all entities
- Different filters by duration, delays, effort, scope, etc.

This module empower company staff to interact seamlessly with customers and partners in real time

Integrations with Contact Center, Social Media platform or internal communication tools are available

Task

Subject*

task

Description

Type

Start date*

8/8/2019

Progress

Initial effort

Actual effort

Owner

Close date*

8/17/2019

Created date

8/8/2019

Priority*

High

Start hour*

16:20

Status*

Draft

Estimated effort

Effort unit

Assigned to*

Administrator

Close hour*

16:20

Mark as complete

Save

Cases

Audit

#

Name

Status

Created date

The list is empty.

Account

EC Company

+ Add New

Edit

Name*

EC Company

CUI

Trade Registry No.

Is private

True

Description

General Info

Contact Info

Financial Info

Category

Small2

Territory

West

Business Type

Retail

Rating Code

Industry

Production

Activity Domain

Activity Domain 1

Classification

Code 1

Number Of Employees

100

Cases

Activities

Posts

#

Name

Status

Created On

The list is empty.

Changes Audit

#

Username

Date

Action

Details

The list is empty.

Client Identification

Key Features

In Client Identification menu the user can check the existence of an account but also of a natural person.

A natural person or an account identification is made according to what is completed in the fields CNP and CUI, but if those fields are not completed, the application filters considering the results that coincide with all the filters applied.

In the module Customer Identification the user can add a new natural person or a new account in the application if the search did not yield results.

Client Identification

Client search filters

Last name

First Name

Email

Phone

CUI

CNP

Ex: RO

xxxxxxx

Search

New Account

New Contact

Reset filters

Contacts found

#	Last name	First name	Type	Email	Phone
The list is empty!					

Accounts found

#	Name	CUI	Email	Phone
The list is empty!				

Add Account

Summary

General Info

Contact Info

Financial Info

Name*

CUI

Trade Registry No.

Is private

Description

Ex: RO

xxxxxxx

Ex: J40/4325/2011

Cancel

Save and Close

Save and go to account page

Travel Requests

Key Features

A travel request is a solicitation from a client or a potential client which can be an account or a natural person to which services are related.

The field “Company” brings information when the holder, natural person, is associated with a company, an account.

From a travel request page can be added services categories and according to the information completed in this field, their type can be chosen.

In the tab “Passengers and companies” can be added passengers and they can be linked to companies once the association has been made.

The tab “Passengers and services” depends on the other tabs previously mentioned, because here can be associated each passenger with a certain service.

Travel Request
Jesse Mice

+ Add new

Edit

Cancel

Finish

Initiated

Draft

Finished

Canceled

Name*

Jesse Mice

Code

9

Reservation type*

Online

Service type*

MICE

Contact*

Jesse Rutherford

Company

The Neighbourhood

General info

Creation Date

2/19/2020

Open hour

15:54

Request type

Confirmation number

Assigned on

2/19/2020

Request source

Observation

Country

Estimated budget

Close date

Close hour

Service

Ticket number

Assigned to

Oliver Sykes

Contact person

Description

mice

City

Business Unit

Admin Board

Cases

Activities

Posts

#

Name

Status

Created On

+

The list is empty.

Changes Audit

#

Username

Date

Details

1

Vision Development

2/20/2020

The request was reopened

2

Oliver Sykes

2/19/2020

The request was finished

3

Oliver Sykes

2/19/2020

The passenger Jesse Rutherford was associated with the servi...

4

Oliver Sykes

2/19/2020

The passenger was added in Passenger and Companies section.

5

Oliver Sykes

2/19/2020

The request was sent to draft.

6

Oliver Sykes

2/19/2020

The service with code S.7 from category Accommodation was ...

Services

Passengers and companies

Passengers and services

#

Code

Category

Product

Destination/Itinerary

Start Date

Status

Assigned to

+

1

S.7

Accommodation

Hotel

2/19/2020

Draft

Oliver Sykes

Documents

Name

add request.PNG

Service

Service category

Packages

Service type

City

Business Unit

Admin Board

1

Vision Development

2/20/2020

The request was reopened

2

Oliver Sykes

2/19/2020

The request was finished

3

Oliver Sykes

2/19/2020

The passenger Jesse Rutherford was associated with the servi...

4

Oliver Sykes

2/19/2020

The passenger was added in Passenger and Companies section.

5

Oliver Sykes

2/19/2020

The request was sent to draft.

6

Oliver Sykes

2/19/2020

The service with code S.7 from category Accommodation was ...

Passengers and companies

Passenger*

Company

Segment

Owner

Save

Passengers and services

Passenger*

Jesse Rutherford

Service*

Hotel

MICE Projects

Key Features

Project workflow

Define customizable workflow for any type of project.

Project Phases

Define phases according with your specific type of delivery.

Deliverables

The platform allow to define deliverables or work packages in a flexible structure covering all type of needs. Each deliverable can be associated with purchase billing schedule, invoicing billing schedule, Cost and Revenue Centers Items

Travel Requests

On a MICE Project can be seen associated requests in Travel Request section.

Operations / Projects List / Project Page

Project

Project Vision

+ Add New Edit Delete

Draft

In Progress

Delayed

Finished

Name*

Project Vision

Account

Medusa Hotel International SRL

Contract

Contract-AEROTRAVEL SRL- VISION TECHNOLOGY DEVELOPMENT

Project Details

Project Documents

Start date*

11/7/2019

End date*

11/30/2019

Assigned on

6/13/2019

Assigned to

Cristina Garam

Description*

project

Cases

Activities

Posts

#

Name

Status

Created On

1

Case Caz

Draft

11/20/2019

2

case 2

8/27/2019

3

Case 1

8/27/2019

Workflow Audit

Changes Audit

#

Role

Name

Date

No. Of Days

Status

The list is empty.

Project Phases

Team

#

Name

Details

Duration

Start Date

End Date

1

Phase 2

no details

6

6/3/2019

6/28/2019

2

Phases 1

3

6/16/2019

6/27/2019

Deliverables

#

Name

Details

Duration

Start Date

End Date

Aplicatie mobile

No more informations

11

6/16/2019

6/26/2019

Gantt

#

Name

Duration

Description

Start Date

End Date

Project 1

65

no descripton

6/17/2019

7/6/2019

Add/Edit deliverable item

Deliverable name*

Aplicatie mobile

Created On*

6/13/2019

Start date*

6/10/2019

Deliverable association type

Association type 1

Status*

Deliverable WBS name*

Analiza

Created By*

Administrator

End date*

6/12/2019

Details

Duration

2

Billing Schedule SO

Billing Schedule PO

Cost Items

Revenue Items

#

Nume

Sales Order

Billing Schedule Category

Base Value

Total Value

Quota

Item sum

1

Suport luna 12 Febru...

Suport BPM 2018-2019

Invoice

27945.6

27945.6

45

%

12575.52

2

20 % la semnarea con...

Comanda nr. 1

Advance

51202.8

60931.33

0.16

%

97.49

Save item

Travel Requests

#

Name

Code

Owner

Assigned to

Start Date

End Date

The list is empty.

Operational Calendar

Key Features

Manage you company staff activity in one place: monitor deadline and overdue task

Select specific time interval

All types of activities available in one place: task, emails, process activities or task, etc.

Aggregate in a single page all employee task or activities deadlines

VISION365

Operations

Cases

Activities

Calendar

Projects

Activity Reports

ro en

Vision Demo

Calendar activities

<

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December 2019

Month 11(November)

Year 2019

+

-

Users	Select all	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Test Employee23	☒							1 Task TA - Alin Ionescu Call - Alin Ionescu
Test Employee24	☐							
Alin Ionescu	☒							
Test Employee26	☒							
Test Employee27	☒	2 Task TA - Alin Ionescu	3 Task contact - Vision Demo	4 Task contact - Vision Demo	5 Task contact - Vision Demo	6 Task contact - Vision Demo	7 Task contact - Vision Demo	8 Task contact - Vision Demo
Test Employee28	☐	Task contact - Vision Demo	Care - Vision Demo	sfsd - Vision Demo	sfsd - Vision Demo	sfsd - Vision Demo	sfsd - Vision Demo	sfsd - Vision Demo
Test Employee29	☐	Subject - Vision Demo (7)	Description - Vision Demo (4)	Dark - Vision Demo	Dark - Vision Demo	Dark - Vision Demo	Dark - Vision Demo	Dark - Vision Demo
Test Employee30	☐							
Test Employee31	☐	9 Task contact - Vision Demo	10 sfsd - Vision Demo	11 sfsd - Vision Demo	12	13	14	15
Test Employee32	☐	sfsd - Vision Demo						
Test Employee33	☐	Dark - Vision Demo						
Test Employee34	☐							
Test Employee35	☐	16	17	18	1	20 Test - Vision Demo	21 Test - Vision Demo	22 Test - Vision Demo
Test Employee36	☐							
Test Employee37	☐							
Test Employee36	☐							
Test Employee39	☐	23 Test - Vision Demo	24 Test - Vision Demo	25 Test - Vision Demo	26 Test - Vision Demo	27 Test - Vision Demo	28 Test - Vision Demo	29 Test - Vision Demo
Test Employee40	☐							
Madalina Employee41	☐							

Activity: Test

Name: Test

Type: Task

Assigned to: Vision Demo

Start date: 12/20/2019

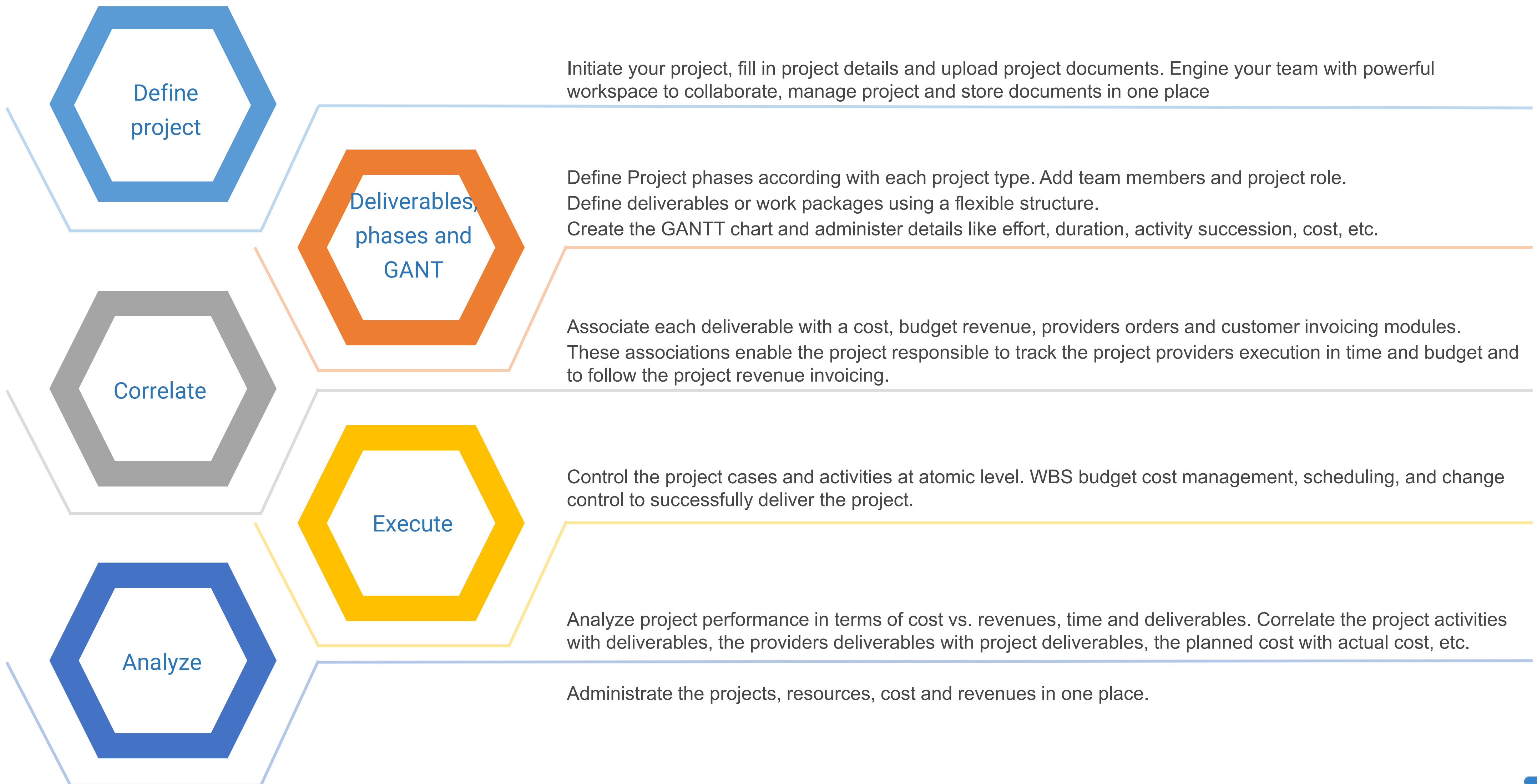
End date: 1/4/2020

Priority: High

State: Draft

Operations and Services

Standard Implementation



Team Connect and Intranet

The image displays the Vision Intranet system interface, which is designed to improve internal communications and team collaboration. The main dashboard features an organization chart at the top, showing a hierarchy starting with the CEO. Below the chart, there are several sections: a 'Vision Demo' with a 'CEO Message' from Popescu Ion, Analyst; a 'Recent Documents' table; a 'HOLIDAYS' section; and a 'Reports' section. The 'Recent Documents' table lists documents with columns for Number, Name, Description, and Created On. The 'Reports' section lists various reports like Provider Analytics, Performance Analytics, and Providers. On the right side, there is a 'Vacant Jobs' section and a 'New Employees' section listing Sarah (Analyst), Jonathan (Manager), and Roger (Programmer). A mobile app interface is shown on the right, displaying a user profile for Adrian Bratu and a list of recent activities and opportunities.

Organization chart

CEO

RESURSE UMANE, Controlling si Audit, ACHIZITII, JURIDIC, Sales, Financiar, Operational, Business Adminis...

TRAINING, Payroll, CONTABILITATE, Proiecte, A...

CEO Message

Popescu Ion
Analyst

Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book. It has survived not only five centuries, but also the leap into electronic typesetting,...

Recent Documents

Number	Name	Description	Created On
100205/12.12.2019	demo.pdf	fsdfdsf	12/12/2019

HOLIDAYS

Reports

- Provider Analytics
- Performance Analytics
- Providers
- Providers 2

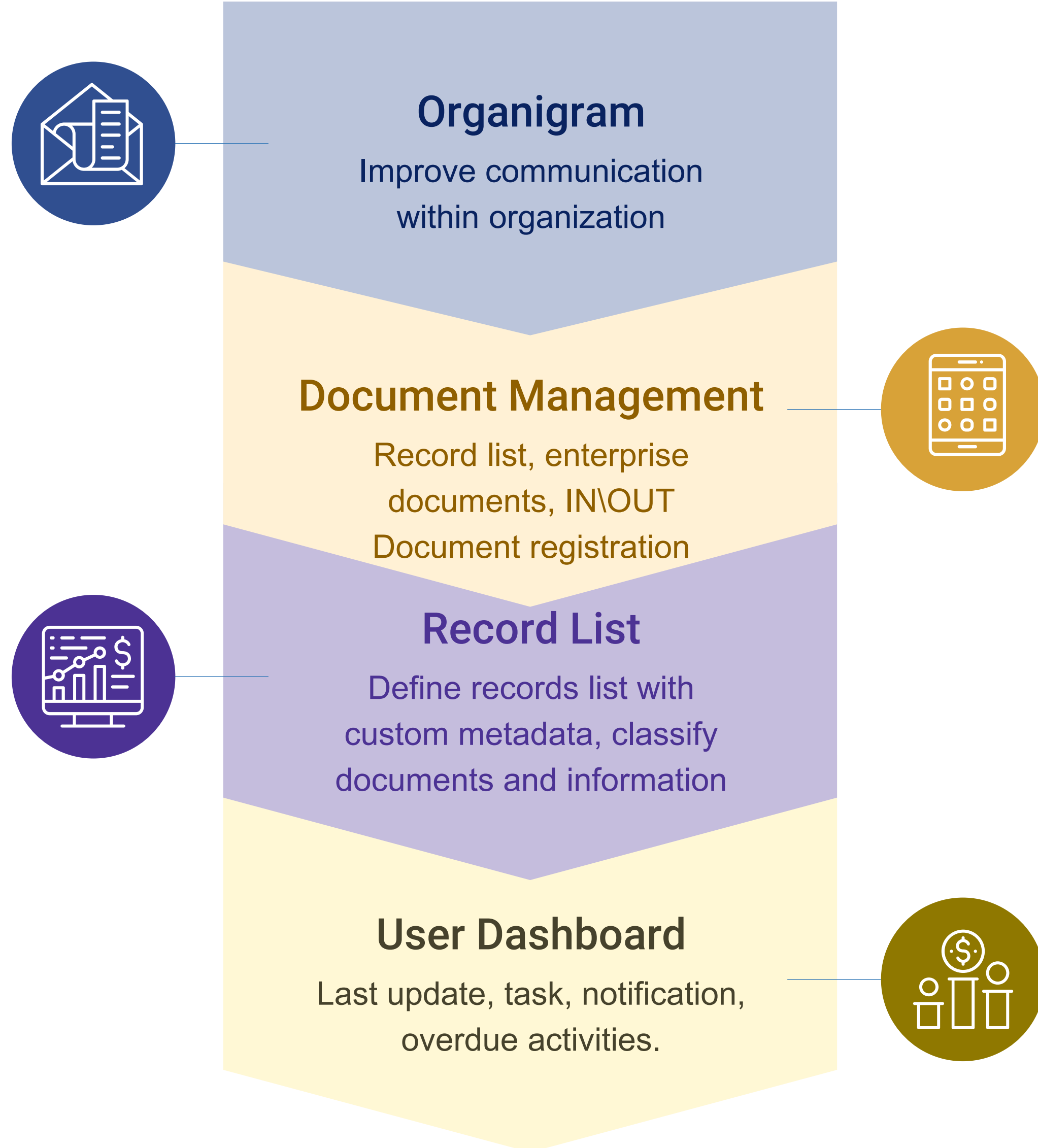
Vacant Jobs

- Analyst
- CEO
- Informatic project manager
- Infrastructure Administrator
- Junior programmer
- Programmer

New Employees

- Sarah (Analyst)
- Jonathan (Manager)
- Roger (Programmer)

Improve internal communications and team collaboration, provide critical information in one place and in correlation with your entire organization.



Vision Travel 365 Intranet \ Team Collaboration

Organigram

Navigate through teams, departments and function. Easy identify colleagues and teams.

Documents management

Organize all your company documents: upload a document, associate the document with a specific entity (contract, client, etc.)

Records Management

Quickly create list for specific purposes through defining specific metadata and aggregate in records list

Inventory Management

Manage organization inventory objects and user allocations

User Dashboard

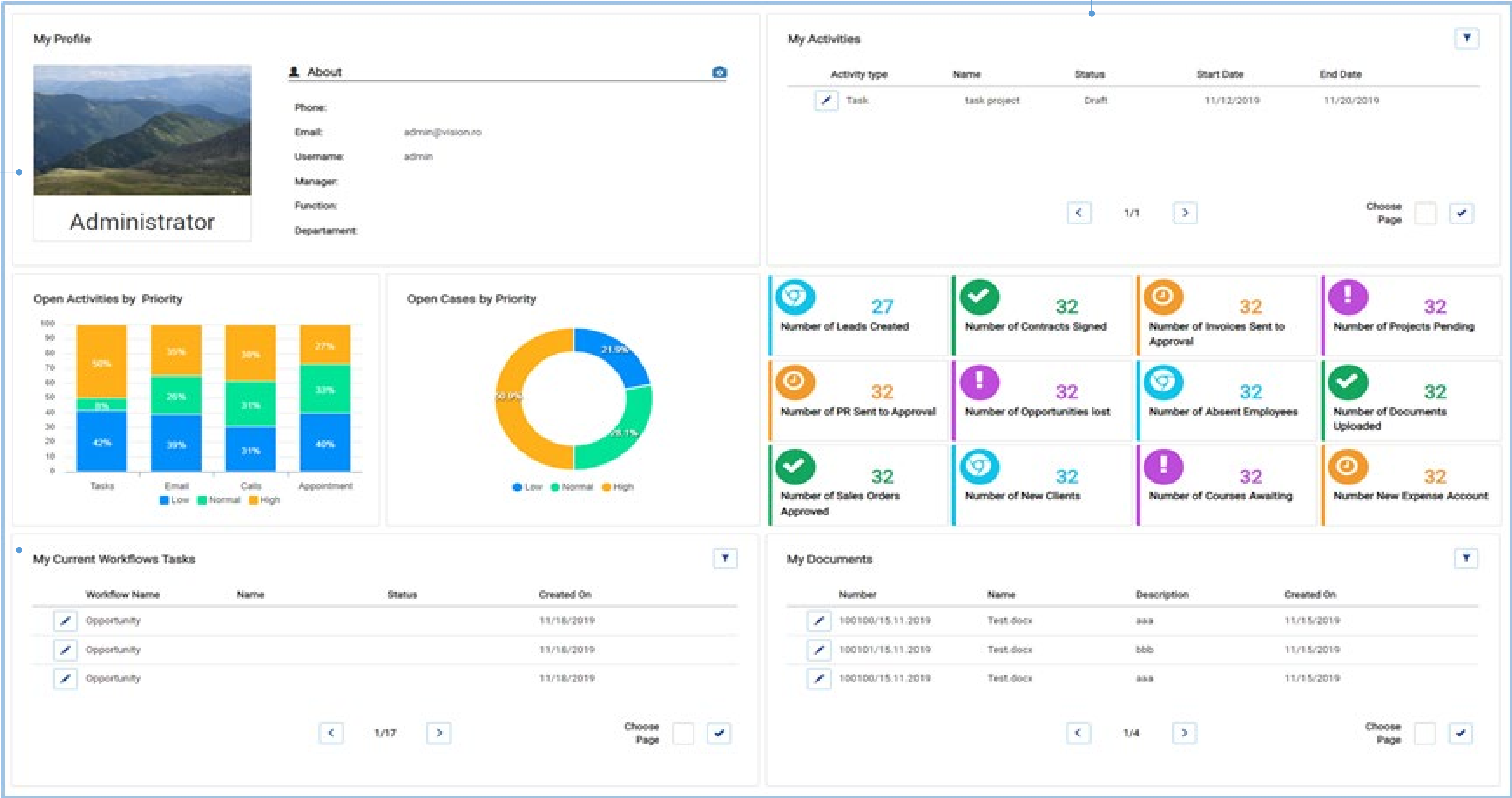
Last updates from the entire platform, task, notification, overdue activities in one place

User Page
Dashboard

Automatize and control
internal processes and
services

Enable your decisions
on real time data

Accurate analysis based on
operational data



Company
Dashboard

News and Events section

Quick access to
available
dashboards



Vision Demo

- My Dashboard
- Operations Dashboard
- People Dashboard
- Sales Dashboard
- Providers Dashboard
- EPM Dashboard
- Calendar Activities
- Organization Chart
- Calendar Billing Schedule
- Documents Library

CEO Message



Popescu Ion
Analyst

Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book. It has survived not only five centuries, but also the leap into electronic typesetting,...

View More



Recent Documents

Number	Name	Description	Created On
 100205/12.12.2019	demo.pdf	fsdfdsf	12/12/2019

<

1/1

>

Choose Page ☐ ☒

HOLIDAY'S

Unassigned Inventory Items

- Ikea table
- TEST 6
- SAMSUNG J5
- ASUS 4

More Items

Reports

- Provider Analytics
- Performance Analytics
- Providers
- Providers 2

More Reports

News & Events

Wednesday, Dec 4, 2019

It is a long established fact that a reader will be distracted by the ...

Tuesday, Dec 3, 2019

Lorem Ipsum is simply dummy text of the printing and typesetting indus...

Vacant Jobs

31 Dec 2019

Analyst

Titularul acestui post elabor...

31 Dec 2019

CEO

Director General

31 Dec 2019

Informatic project manager

Titularul postului se ocupa d...

31 Dec 2019

Infrastructure Administrator

Titularul postului asigura or...

31 Dec 2019

Junior programmer

Titularul postului asigura el...

31 Dec 2019

Programmer

Titularul postului are rolul ...

Announcements

Wednesday
4th December, 2019

Dashboard

Am creat sectiunea de anunturi. :P

Wednesday
4th December, 2019

Anunt

Sa aveti o zi frumoasa si plina de iubire.

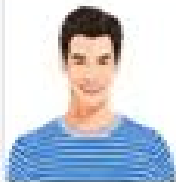
Wednesday
4th December, 2019

Christmas

Office will remain close in account of Christmas on 25

Upcoming Birthdays

New Employees



Sarah
Analyst



Jonathan
Manager



Roger
Programmer

Vision Travel 365 \ Team Connect and Intranet



Enterprise Documents

Key Features

Enterprise documents

Create, manage and edit all type of content. Search within all documents: associated with an implemented workflow entity, or associated with a record list entry with or without IN/OUT number.

Documents Registration

For each document, an IN/OUT number can be generated. When IN/OUT is requested from implemented workflow document or record list entry the name and description will be automatically imported as suggested registration entry details.

Flexible Use Scenario

You can generate a document within workflow and then you register it in the company registry or specific Record List or you just upload a document in the company registry and then associate it with existing entity or workflow (customer, contract, etc.)

OUT documents								
#	Number	Type	Sender	Receiver	Description	Date	User	
1	100207	OUT				12/10/2019	Oliver Sykes	
2	100206	OUT				12/10/2019	Oliver Sykes	
3	100203	OUT				12/3/2019	Vision Development	
4	100167	OUT				11/27/2019	Vision Development	
5	100163	OUT	test	test	test	11/26/2019	Vision Development	
6	100162	OUT				11/26/2019	Vision Development	
7	100160	OUT				11/26/2019	Vision Development	
8	100159	OUT				11/26/2019	Vision Development	
9	100158	OUT				11/26/2019	Vision Development	
10	100156	OUT	test	test	test	11/26/2019	Vision Development	
11	100155	OUT				11/26/2019	Vision Development	
12	100147	OUT	eee	eee	eee	11/22/2019	Vision Development	
13	100146	OUT				11/22/2019	Vision Development	
14	100136	OUT				11/20/2019	Vision Development	
15	100135	OUT				11/20/2019	Vision Development	
								1 / 4 Choose Page

Enterprise Document Management									
#	Name	Number	Type	Sender	Receiver	Description	Date	User	Options
1	budget.PNG						12/13/2019	Vision Development	
2	emptyWord.doc						12/11/2019	Vision Development	
3	emptyWord.doc						12/11/2019	Vision Development	
4	emptyWord.doc	100208/11.12.2019	IN				12/11/2019	Vision Development	
5	creative_hand_surrealism_car_clock_pineapple_cat_96125_1280x720.jpg						12/10/2019	Vision Development	
6	sparkly.PNG	100207/10.12.2019	OUT				12/10/2019	Oliver Sykes	
7	unbudget.PNG						12/10/2019	Oliver Sykes	
8	butoane.PNG	100206/10.12.2019	OUT				12/10/2019	Oliver Sykes	
9	backup.tif						12/10/2019	Vision Development	
10	avatar.jpg						12/10/2019	Vision Development	
11	rfa time.PNG						12/9/2019	Oliver Sykes	
12	butoane.PNG						12/9/2019	Oliver Sykes	
13	butoane.PNG	100205/9.12.2019	IN				12/9/2019	Oliver Sykes	
14	creative_hand_surrealism_car_clock_pineapple_cat_96125_1280x720.jpg						12/8/2019	Vision Development	
15	Untitled.jpg						12/6/2019	Vision Development	
1 / 52 Choose Page									

Record List

Quickly create custom Record List for identifying, storing, maintaining and managing data that is used to describe events in an organization’s work cycle that are related to statutory, regulatory, fiscal or operational activities within the organization.

Records List Metadata

Manage all Vision Travel 365 document types and documents classification.

Record List Administration

Represents a list containing one or many tables. For each list type one or many tables could be defined and within each table one or many record could be added.

Flexibility

A document can be uploaded stand alone in the platform and\or can be associated to any entity, record list or workflow

Intranet

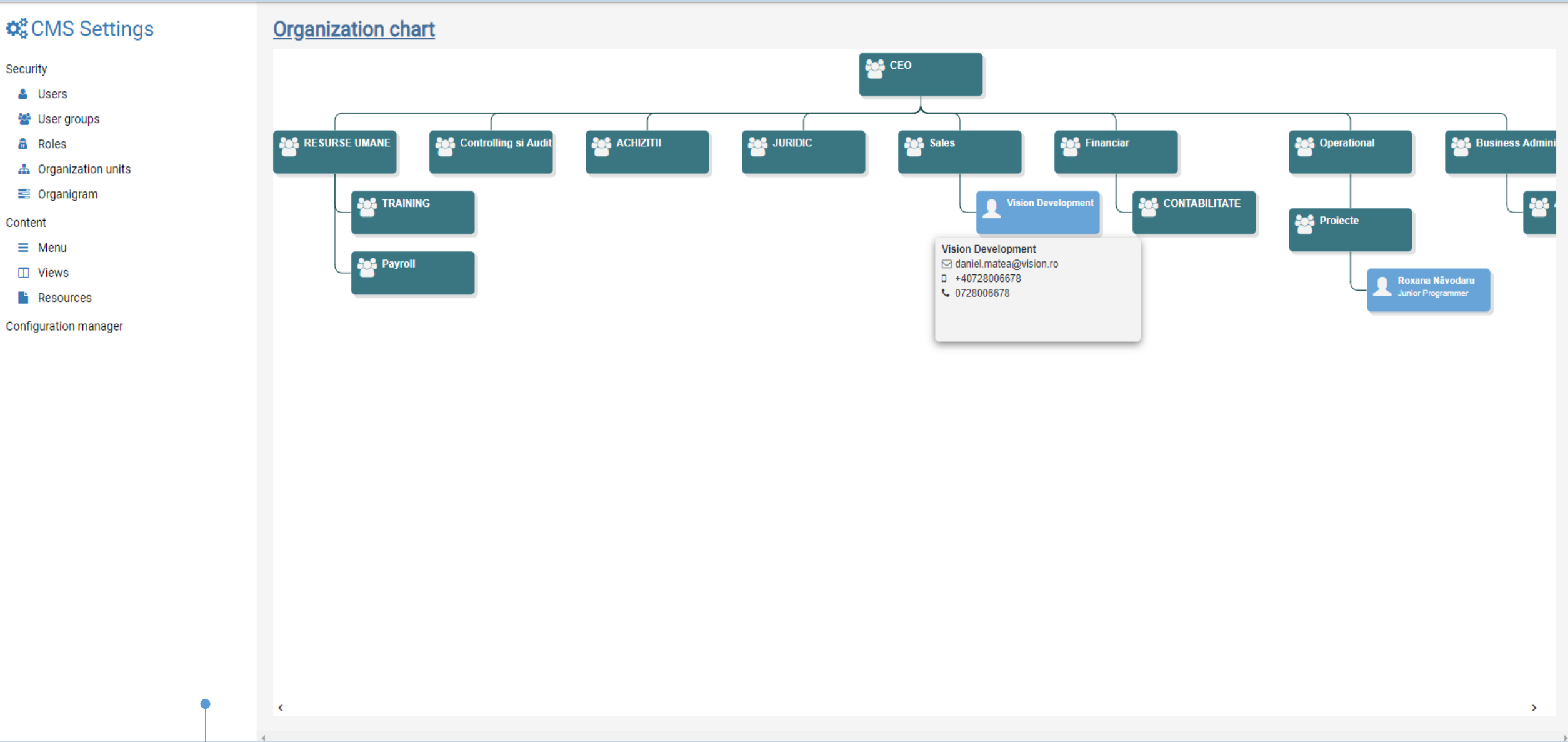
Key Features

User Operational Dashboard

Manage in one place the user interaction with the entire platform.

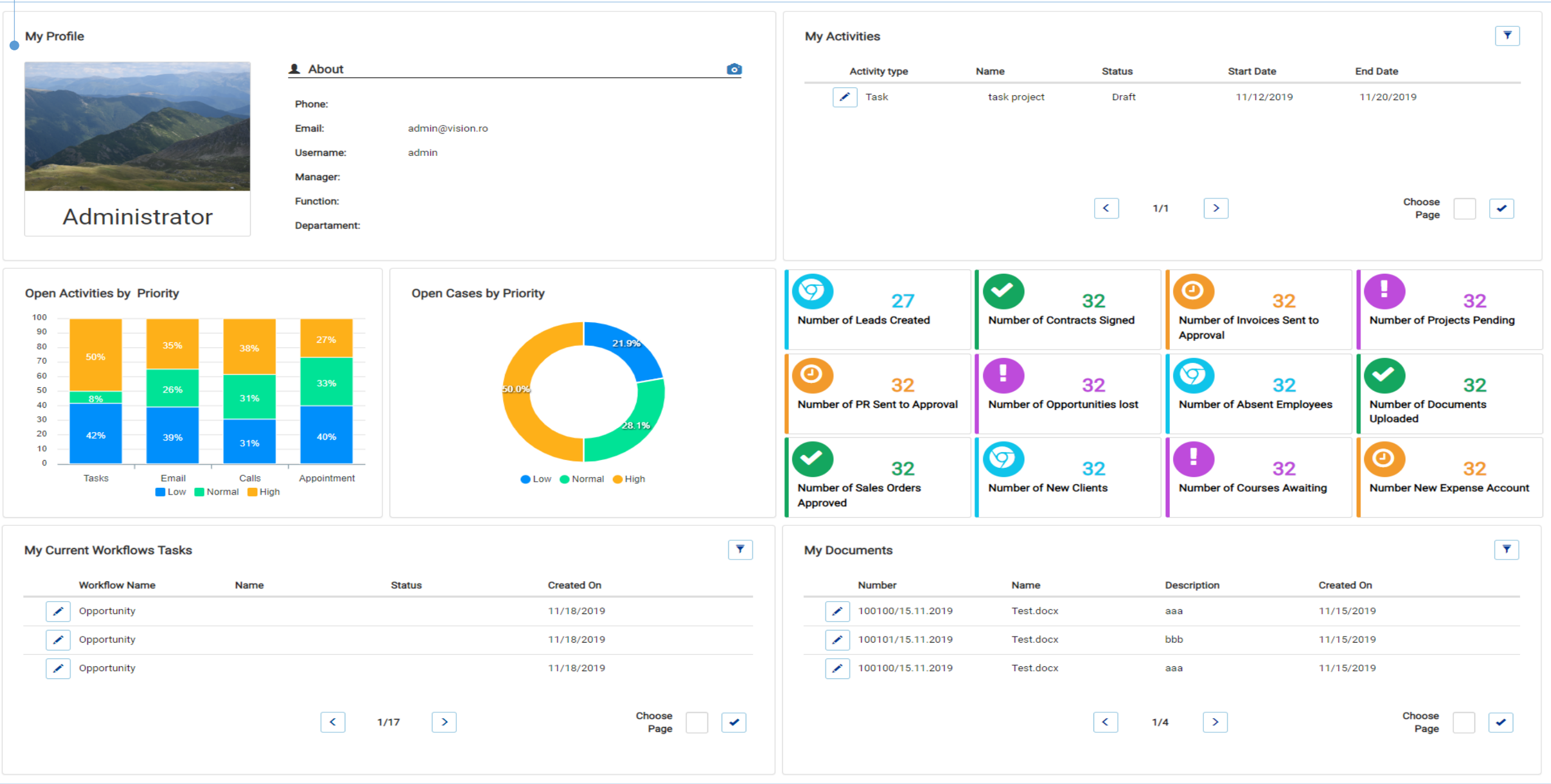
The dashboard is a preview of crucial information important for the user at the moment he is looking at it, and an easy way to navigate directly to various areas of the application that require users attention or present critical information quickly to users as they are engaged in time-sensitive tasks.

Either you have to approve a contract, solve a task or upload a document, you can use the dashboard as a starting point.



Company Organigram

Is the best way to represent the company structure in a clear and easy to understand way. The main purpose is to show the structure of the company visualizing its hierarchy along with specifying concrete positions and the reporting line between them.



Inventory

Key Features

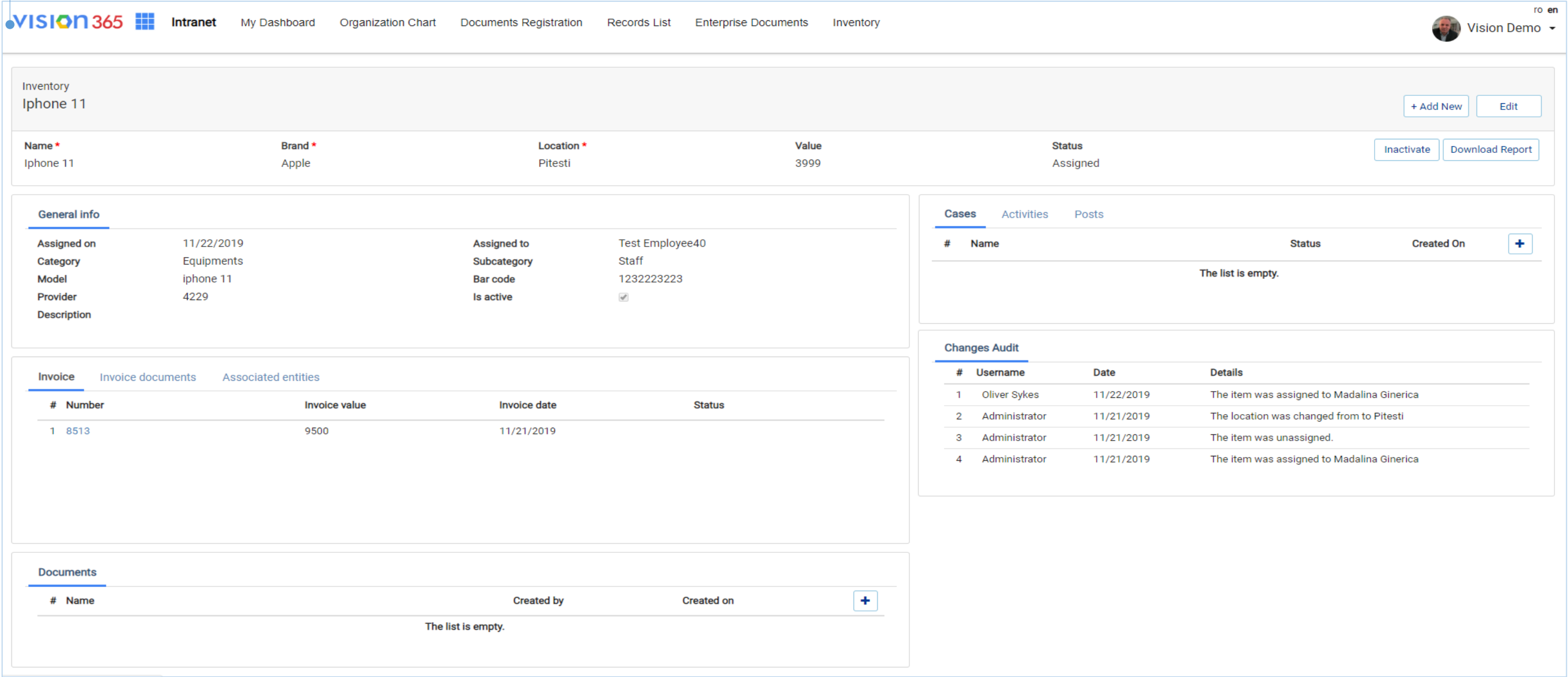
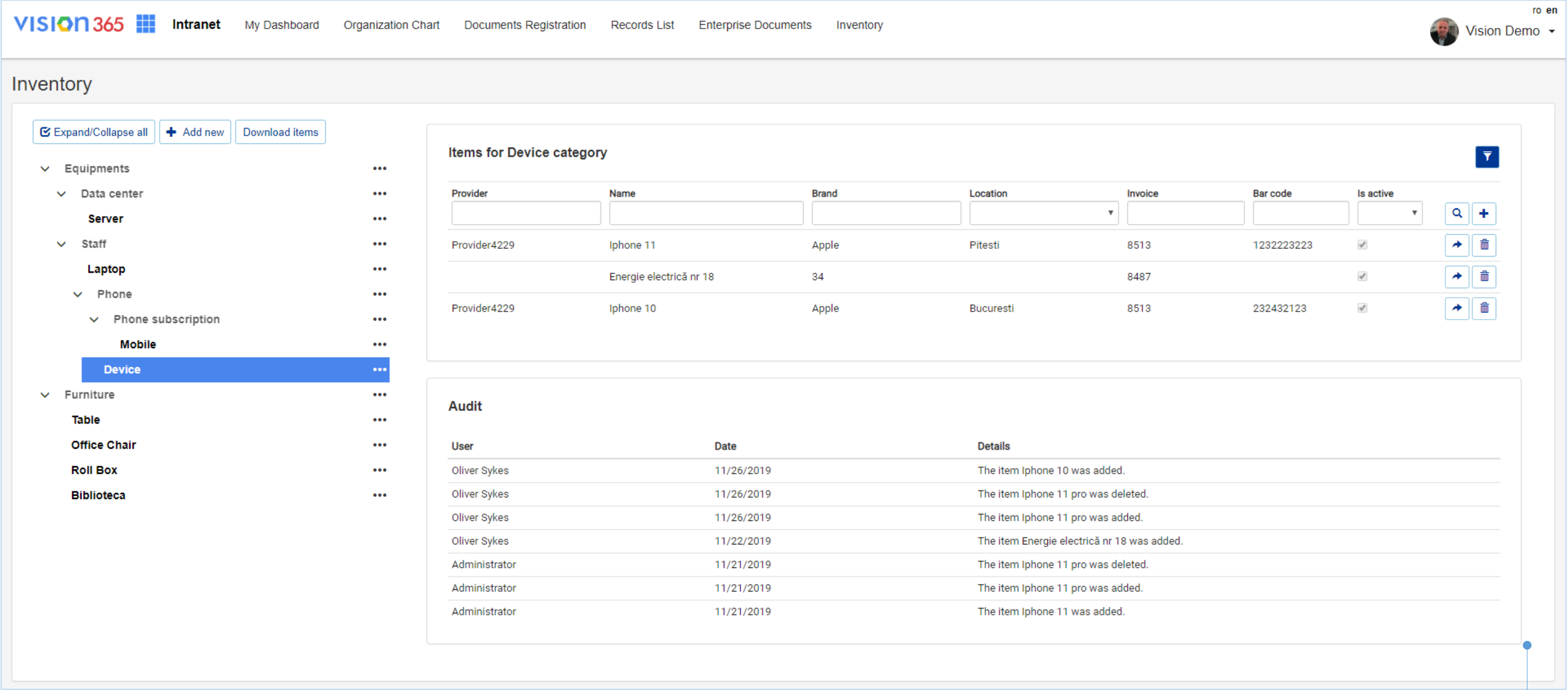
Inventory items

Keep track of inventory items in terms of:

- General details
- Purchase documents
- Associations (people using respective item, contract, etc.)

Audit History

All information regarding the item history across lifecycle is available in one place: reception -> usage or allocation to a staff -> decommissioning

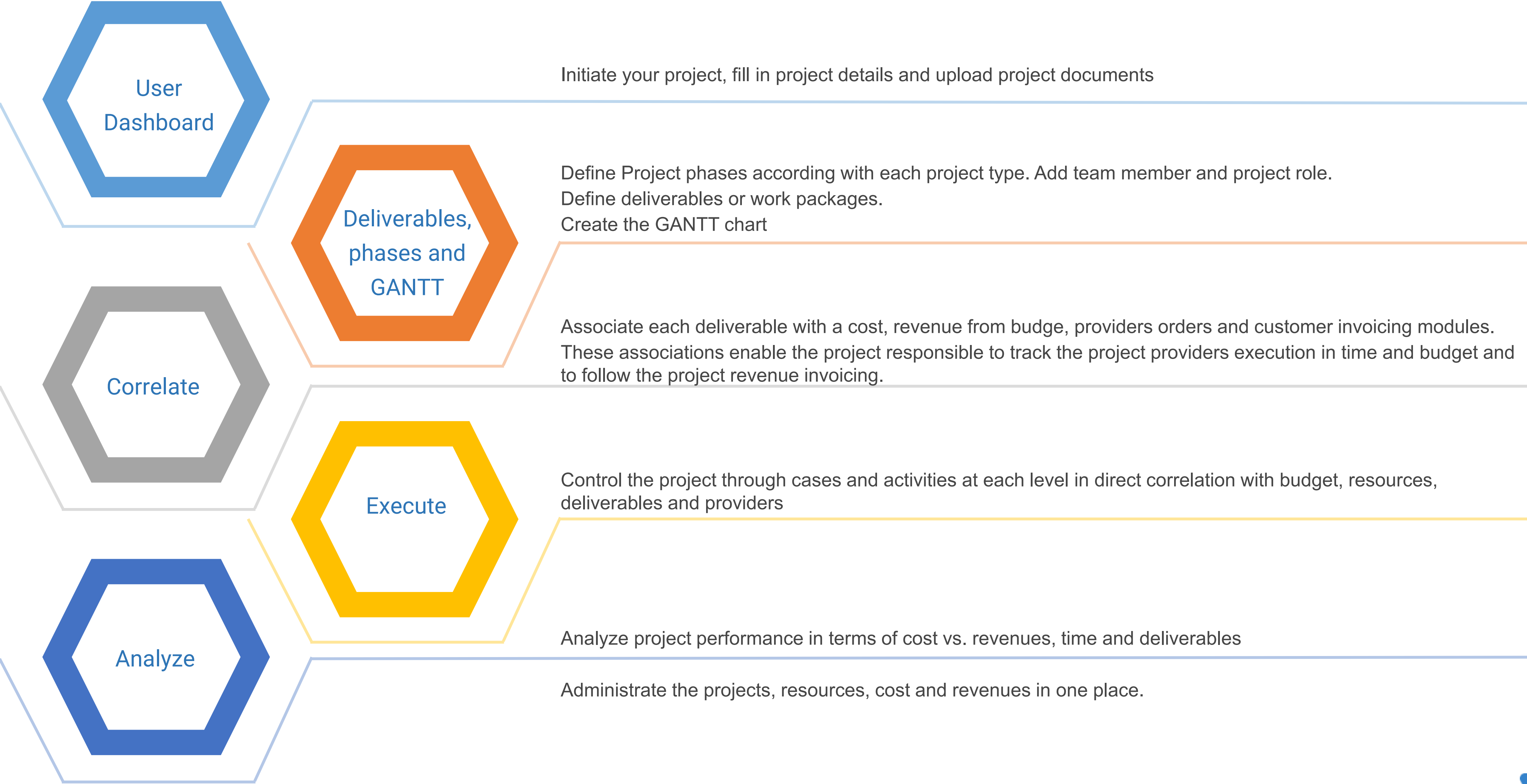


Inventory

Create a fully customizable product catalogue to take complete control over your company assets. Monitor your changing inventory in real time, and effortlessly create detailed reports on item usage.

Team Connect and Intranet

Standard Implementation





Enterprise Performance

RFX
test

Draft

Negotiation

Approval

Awarding

Rejected

Name*

test

Event type

Offline

RFX type*

Reverse Auction

Budget

Buget lunie

Owner

Administrator

RFX Details

General info

Cases

Activities

Posts

Public event

Assigned to

Exchange rate

RFX Items

#

Name

Provider info

Invite

Purchase

PR name

Internal details

Name

Budget definition

Name *

Buget September

Description *

September

Budget type *

Operational

Project

Alternative Currency

EUR

Exchange rate

Cost Center

Profit Center

1 VTD

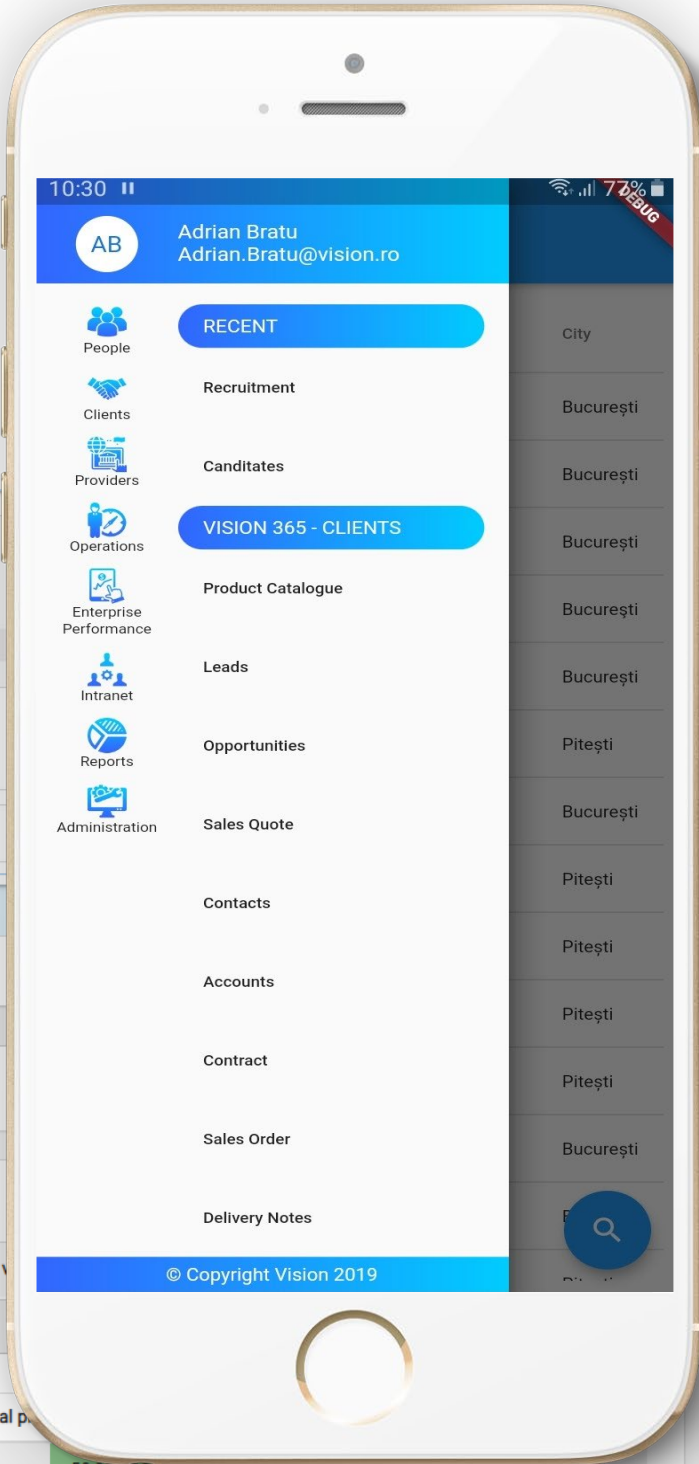
Budget items for cost center: VTD

#	Name	Description	Base value	Base vat	Percent
1	Company Cars	Enterprise Performance Manag...	122,456 RON = ...	23,266.64 RON...	19 %
PURCHASE REQUESTS			Total price: 244,912 RON = EUR Total price with VAT: 291,445.28 RON = EUR		
1. PR Name: New Car			Qty: 2 Buc.	Price: 122,456 RON	Total p
2	Office Equipments	Office Equipments	50,000 RON = ...	9,500 RON = E...	19 %

Unbudget items for cost center: VTD

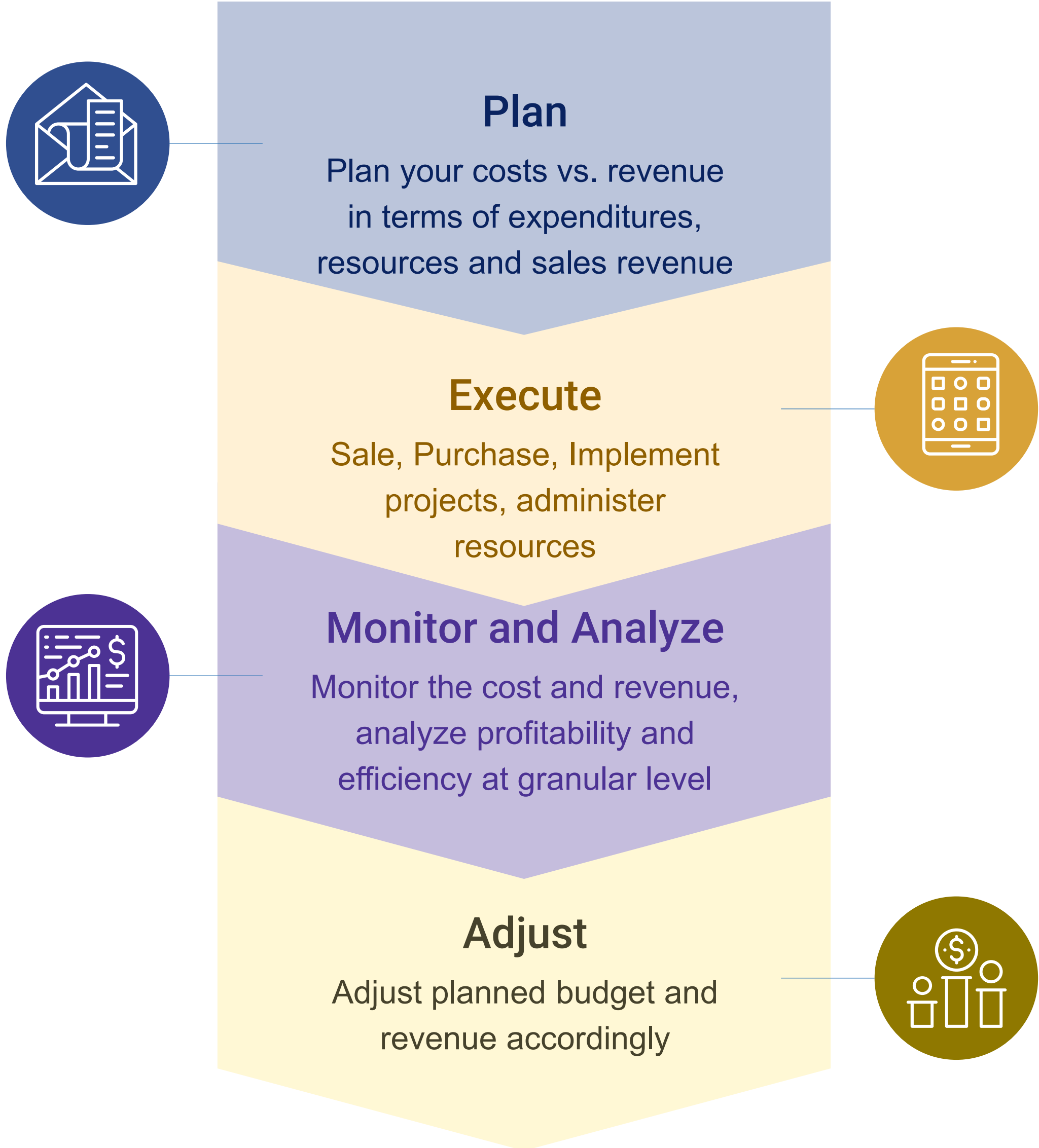
Total price: 55,421 RON = EUR Total price with VAT: 65,950.99 RON = EUR

RFX	Total price: 55,421 RON = EUR	Total price with VAT: 65,950.99 RON = EUR
1. RFX Name: Toamna Reverse	Item name: Agende	Qty: 100 Buc. Price: 12 RON Total price: 1,200 RON VAT: 19 % Total price with VAT:1,428 RON
2. RFX Name: Copac III	Item name: Carti	Qty: 100 Buc. Price: 15 RON Total price: 1,500 RON VAT: 19 % Total price with VAT:1,785 RON
3. RFX Name: Caiet	Item name: Carti	Qty: 10 Buc. Price: 15 RON Total price: 150 RON VAT: 19 % Total price with VAT:178.5 RON
4. RFX Name: Caiet II	Item name: Agende	Qty: 10 Buc. Price: 12 RON Total price: 120 RON VAT: 19 % Total price with VAT:142.8 RON
5. RFX Name: Sticla	Item name: Carti	Qty: 10 Buc. Price: 15 RON Total price: 150 RON VAT: 19 % Total price with VAT:178.5 RON
6. RFX Name: Planta	Item name: Flori	Qty: 100 Buc. Price: 10 RON Total price: 1,000 RON VAT: 19 % Total price with VAT:1,190 RON



Vision Travel 365 Enterprise Performance Management module is a key enabler in achieving your commercial and strategic goals and objectives.





Vision Travel 365 Enterprise Performance

Operational Real Time Dashboard

Coherent real time view of the entire organization in terms of cost and revenue, expenditures status and revenue stage, resources and activities

Budget

Plan, track and execute the company budget for specified range of periods or projects

Define budget organizations to represent the departments, cost centers, divisions, or other groups for which you enter and maintain budget data. Enter the budget amounts or copy budget amounts from an existing budget

Budgeting Process

Top Down\Bottom Up or Mixed

Cost\Revenue Center

Arborescent structure allowing organization of the company Cost\Revenue Center at any level of granularity: either team overall Cost\Revenue Center or waterfall to each employee level

Integration

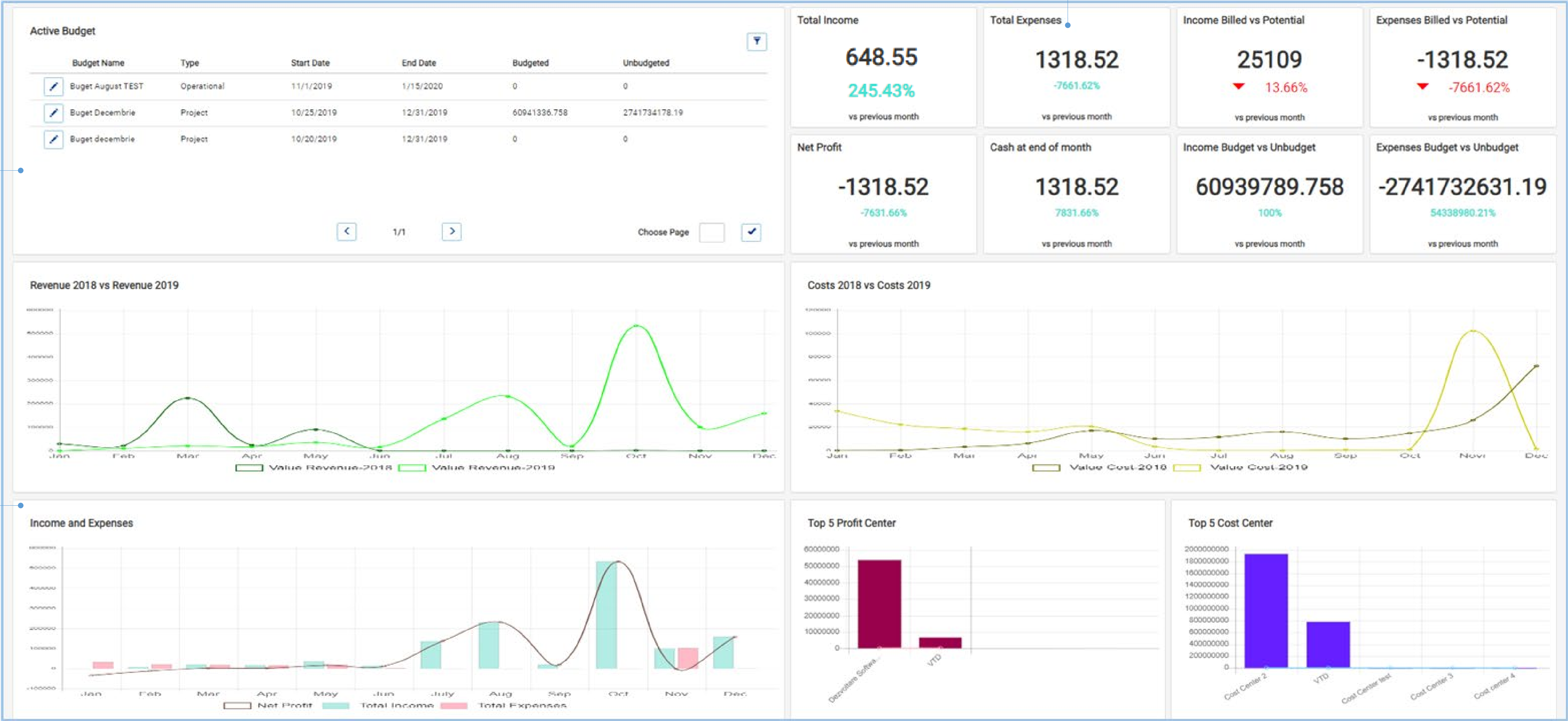
The Budget feature is **integrated across all platform modules**. The budget items can be linked to every platform entity (purchase request, order, RFx, invoice, resource, project, etc.

Enterprise Performance Dashboard

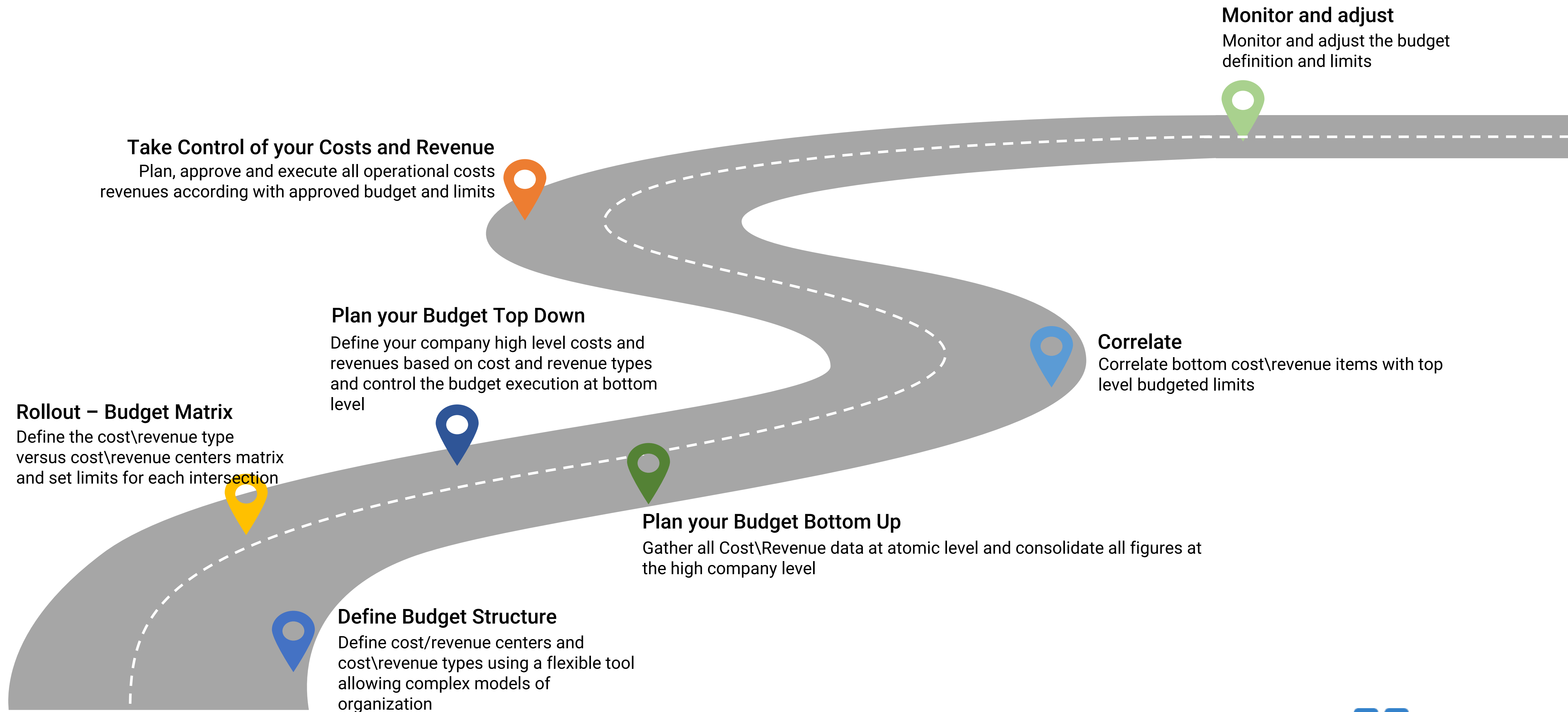
Accurate analysis based on operational data

Automatize and control internal processes and services

Enable your decisions on real time data



Budget Management



Budget
Operational

Budget matrix: keep track of budget planning and execution at cost center vs cost types level

Cost Type

Expand/Collapse all

+ Add new

Download items

Search in all categories

Q

> Costuri HR

...

> Costuri cu flota auto

...

> Marketing si Comunicare

...

Evenimente Interne si Comunicare interna

...

Marketing si Evenimente externe

...

Cadouri clienti (Craciun,Paste,Ziua Farmacistului)

...

Materiale Promo (pliante, agende, pixuri etc.)

...

Oferta FXP

...

CSR(inclusiv donatii)

...

Sponsorizari

...

Mostre

...

Sponsorizari ESTIMARE

...

CSR (Corporate social responsibilities)

...

Advertising

...

PR si Comunicare externa

...

> Costul de utilizare a spatiilor si echipamentelor

...

> Costuri tehnologia informatiei si comunicatii

...

> Alte cheltuieli de birou

...

> Cheltuieli juridice

...

> Alte venituri/cheltuieli cu tertii,net

...

> Provizioane

...

> Dobanzi si comisioane, net

...

Flexible cost\revenue type\center structure allowing complex definitions

VISION365

Enterprise Performance

Budget

Budget Limits

Budget Matrix

Cost Types	Cost Centers							
	VTD	Cost Center test	Cost Center 2	Cost Center 3	Cost center 4	test	test2	testt
Costuri HR	800 +					200 +		
Costuri cu flota auto	200 +							
Marketing si Comunicare		70.5 +						
Costul de utilizare a spatiilor si echipamentelor	150 +							
Costuri tehnologia informatiei si comunicatii								
Alte cheltuieli de birou			1200 +	800 +				
Cheltuieli juridice								
Alte venituri/cheltuieli cu tertii,net								
Provizioane								
Dobanzi si comisioane, net								
Diferente de curs valutar operationale, net								
Diferente de curs valutar financiare, net								
Amortizare								
Impozit pe profit								
Variabile								
Salarii CIM								

Add/Edit cost type limit

Parent

Code

Name

Description

DEX

Department

Total limit*

Split limit

Is active

Costuri cu flota auto

B104

Asigurare auto RCA

Asigurare auto RCA

Ana Dumitru

CEO

20000

☒

☒

Team

Budget owner*

CEO

Vision Development

Cost Centers

#	Name	Description	Percent*	Limit*	
1	Cost Center test		40	8000	⋮
2	Cost center 4		27	5400	⋮
3	res		23	4600	⋮

Audit

#	Username	Date	Details
1	Vision Development	2/25/2020	The cost center res was added.
2	Vision Development	2/25/2020	The cost center Cost center 4 was added.
3	Vision Development	2/25/2020	The cost center Cost Center test was added.
4	Vision Development	2/25/2020	The split limit was set
5	Vision Development	2/25/2020	The total limit was set to 20000

Define the cost\revenue type versus cost\revenue centers matrix and set limits for each intersection

Vision Travel 365 \ Enterprise Performance

Budget
Operational

Detailed budget execution dashboard

VISION365

Enterprise Performance

Budget

Budget Limits

Budget Matrix

ro en

Vision Development

Cost Center

Profit Center

> 1 VTD

> Cost Center test

Cost Center 2

Cost Center 3

Cost center 4

Cost type name	Purchase request	Unbugeted PR	RFX	Purchase order	Invoice	Limit	Remaining value	
☒ Costuri HR	703 RON	4260 RON	0 RON	0 RON	147.52 RON	800 RON	652.48 RON	+
☐ Costuri cu flota auto	200 RON	4000 RON	0 RON	0 RON	0 RON	200 RON	200 RON	+
☐ Costul de utilizare a spatiilor si echipament...	0 RON	0 RON	0 RON	0 RON	0 RON	150 RON	150 RON	+

Budget items for cost center: VTD

#	Name	Description	Base value	Base vat	Percent vat	Remaining value	Remaining value with VAT	
1	carti	test	100 RON = 100...	19 RON = 19 R...	19 %	-1359 RON = -1359 ...	-1636.21 RON = -1636.2...	+
PURCHASE REQUESTS			Total price: 603 RON = 603 RON Total price with VAT: 717.57 RON = 717.57 RON					
1. PR Name: TPR Test 124			Qty: 1 Buc.	Price: 100 RON	Total price: 100 RON	VAT: 19 %	Total price with VAT:119 RON	
2. PR Name: Slipknot III			Qty: 3 Buc.	Price: 101 RON	Total price: 303 RON	VAT: 19 %	Total price with VAT:360.57 RON	
3. PR Name: PR test			Qty: 1 Buc.	Price: 100 RON	Total price: 100 RON	VAT: 19 %	Total price with VAT:119 RON	

Unbudget items for cost center: VTD

Total price: 657,760 RON = 657,760 RON Total price with VAT: 782,734.4 RON = 782,734.4 RON

PURCHASE REQUESTS			Total price: 4,260 RON = 4,260 RON Total price with VAT: 5,069.4 RON = 5,069.4 RON					
1. PR Name: Test Ana			Item name: Carti	Qty: 4 Buc.	Price: 30 RON	Total price: 120 RON	VAT: 19 %	Total price with VAT:142.8 RON
2. PR Name: Test PR 1			Item name: test	Qty: 1 Buc.	Price: 100 RON	Total price: 100 RON	VAT: 19 %	Total price with VAT:119 RON
3. PR Name: Slipknot			Item name: carti	Qty: 1 Buc.	Price: 4,000 RON	Total price: 4,000 RON	VAT: 19 %	Total price with VAT:4,760 RON
4. PR Name: Floricele			Item name: test	Qty: 1 Buc.	Price: 40 RON	Total price: 40 RON	VAT: 19 %	Total price with VAT:47.6 RON
RFX			Total price: 653,500 RON = 653,500 RON Total price with VAT: 777,665 RON = 777,665 RON					
1. RFX Name: RFX - Slipknot			Item name: carti	Qty: 1 Buc.	Price: 4000 RON	Total price: 4,000 RON	VAT: 19 %	Total price with VAT:4,760 RON

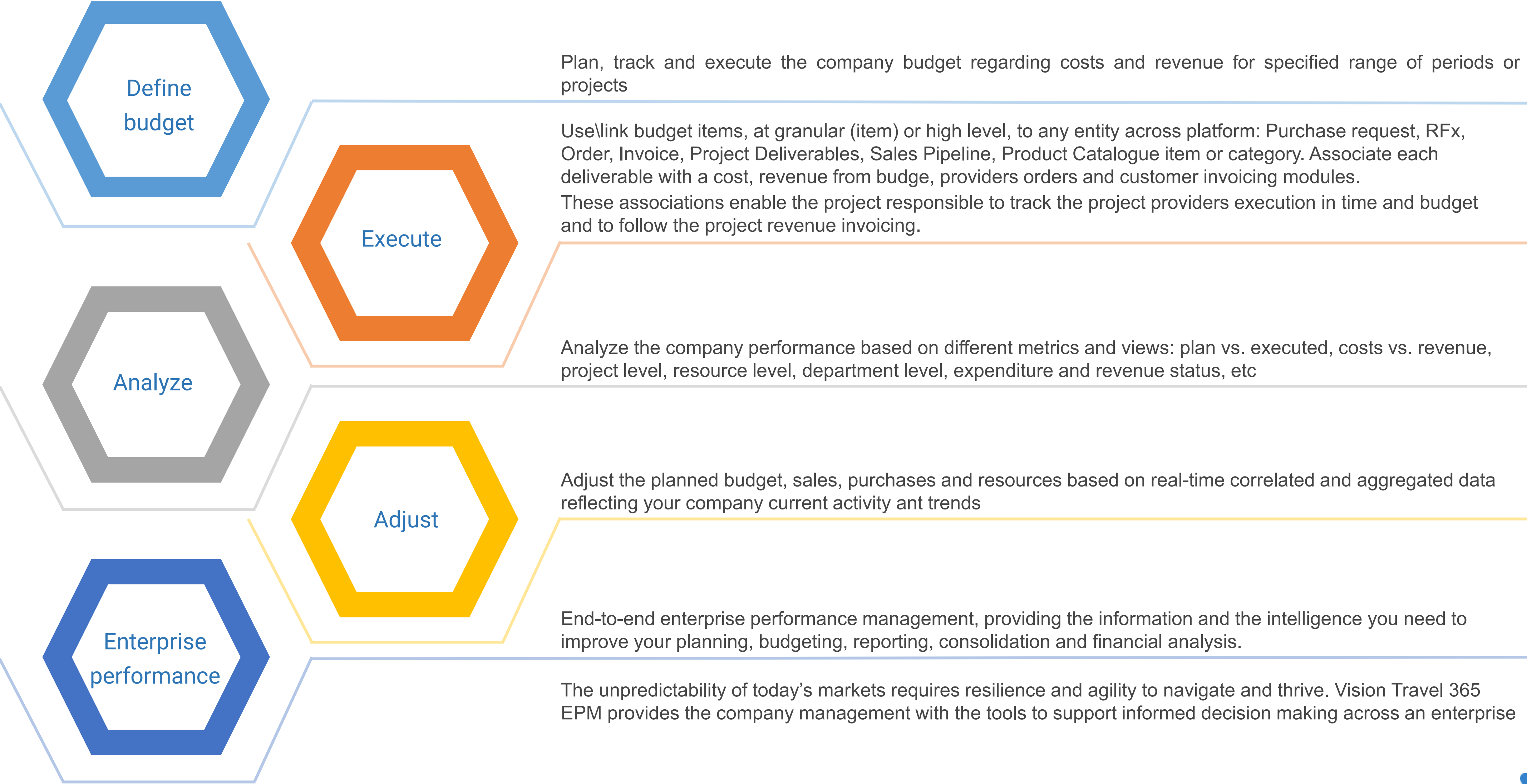
Drill down functionality to get more details

Planned and executed expenditures are available in one place

Visual alerts for incurred expenditures
Comprehensive dashboard comprising both executed and planned expenditures as well as budget limits

Enterprise Performance

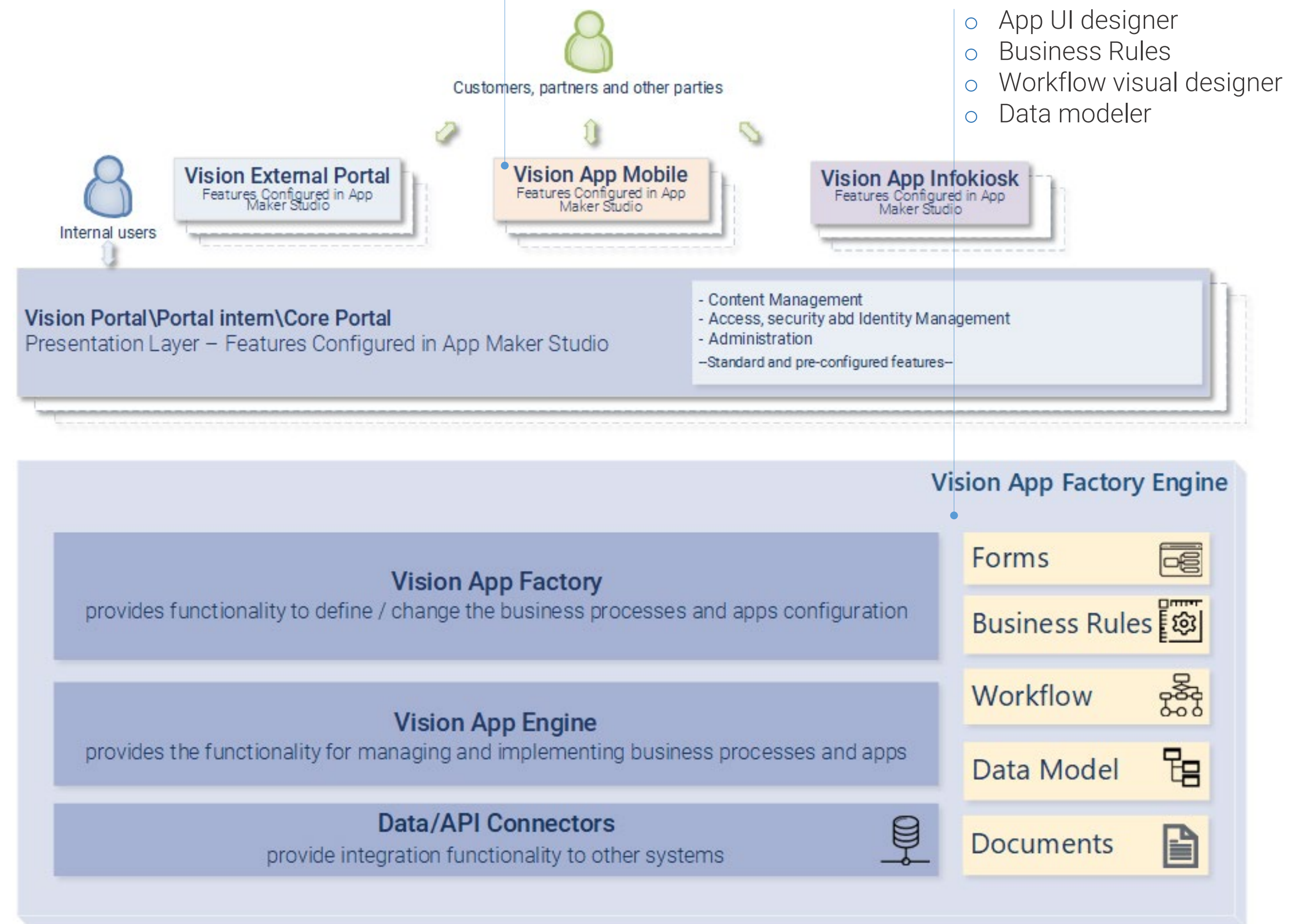
Standard Implementation



Vision App Maker

Architecture

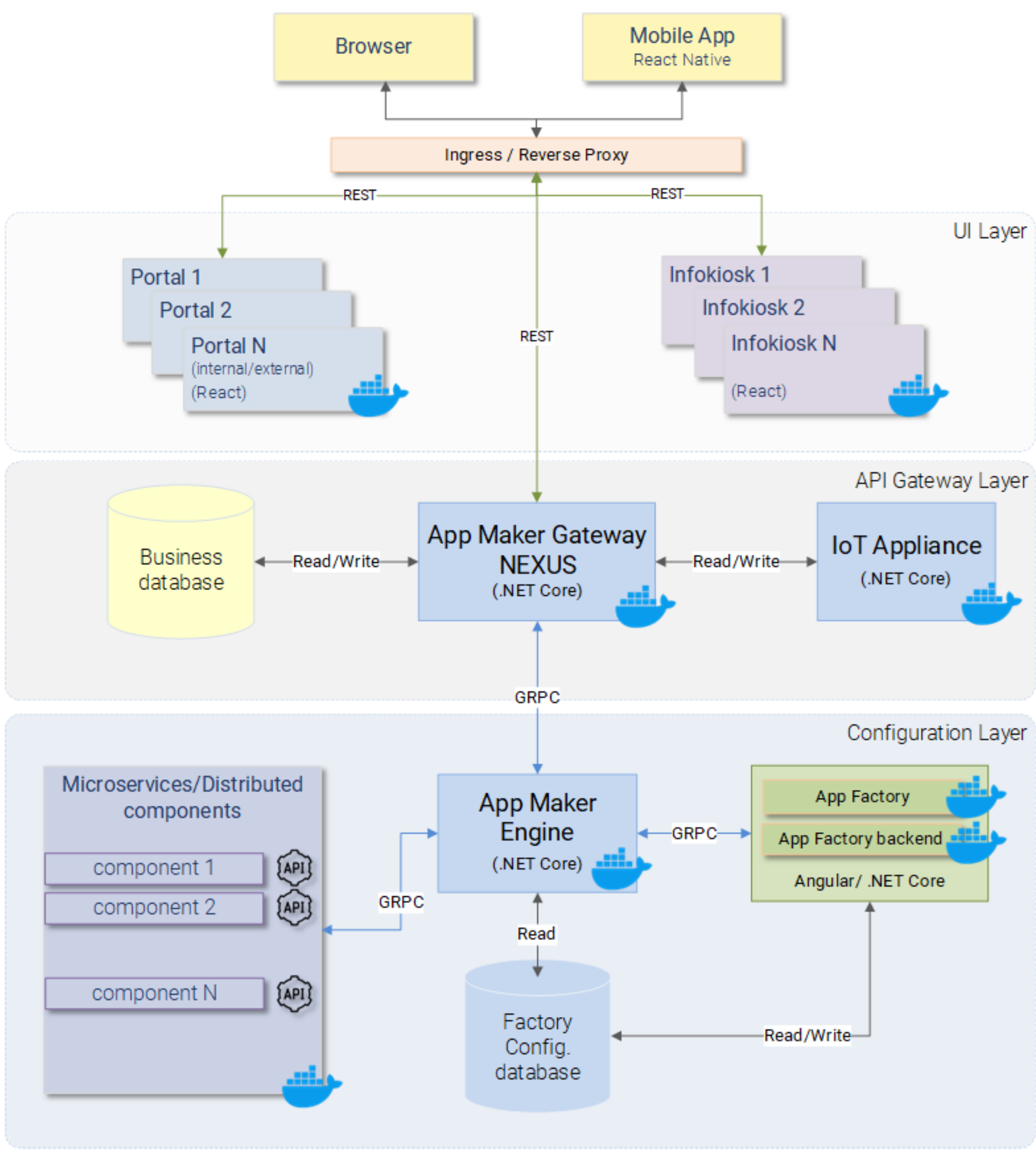
- Omnichannel (external/internal portal, mobile, infokiosk)
- Public API access
- Internal and external purposes configurable topology



Vision App Maker is a turn-key, integrated framework designed on a modular, cloud and decoupled architecture, compliant with the highest security and availability requirements.

Vision App Maker Suite

Technology Stack



Vision App Maker components were developed with modern and appropriate technologies for each layer purpose: reliable back-end developed in .NET Core and flexible, responsive and rich front-end based on Java Script, React and Angular.



Enjoy the digital journey



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